
THE STATE BAR OF CALIFORNIA
85th Annual Meeting
Monterey | October 11-14, 2012

Preview





Celebrating 85 Years

THE STATE BAR OF CALIFORNIA 2012 ANNUAL MEETING

Changing the Way in Which you Practice Law

The State Bar of California returns to beautiful Monterey for its 2012 Annual Meeting. Monterey is a popular State Bar Annual Meeting destination, and each time we convene our meeting there, we draw sold-out crowds. This year will be no exception, so make certain you sign up for the meeting early!

Monterey boasts a rich history – a reason we have been drawn to this central coast city since our first convention held there in 1980. The city prides itself on having the first theatre, public building, public library, printing press, and even first newspaper in California. It has been the home to famous artists and writers, as well as the celebrated *1967 Monterey Pop International Festival* – the event that sets the theme for this year's President's Reception. Today, Monterey's richness is enhanced through a variety of experiences, venues and highlights, including renowned golf, upscale dining, museums and local wineries, not to mention the highlight of serving as host to the 2012 State Bar Annual Meeting.

The 85th Annual Meeting of the State Bar of California will showcase an education agenda comprised of 142 seminars offering up to 18.5 hours of MCLE credit and legal specialization. The meeting also features celebrated keynote speakers (see ticketed events page spotlight on **John Dean, Morris Dees, Jackie Speier** and **Jeffrey Toobin**) and social opportunities hosted by the State Bar and its various Sections, local bar associations and law school alumni groups.

The pages that follow are filled with details. Pre-select your education programs, purchase tickets for special events and reserve your hotel room now. Save \$100 if you pre-register by September 12 (go to pages 31 and 32). Let us know if we can help you with your registration or program information. For registration assistance call 415-538-2508, or special assistance call 415-538-2210 or email AnnualMeeting@calbar.ca.gov.

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THINGS TO DO AT THE ANNUAL MEETING

Learn and earn CLE credit with your choice of 142 education sessions. The first session opens at 10:00 am on Thursday morning, so arrive early to pick up your registration credentials. **Bonus:** education program materials will be available online and, before the meeting, all registrants will receive an email link to a site containing PDF files of these materials.

Hear from a stellar teaching faculty comprised of hundreds of speakers, including constitutional law scholar *Dean Erwin Chemerinsky* on U.S. Supreme Court decisions; national marketing expert *Stephen Fairley* on building a “lifestyle law firm”; and President of the American Board of Professional Liability, *William McMurry*, on legal malpractice.

Engage with meeting attendees at numerous hosted receptions and social events, including,

- *Opening Night Reception* in Exhibit Hall on Thursday
- Several State Bar Section receptions on Friday and Saturday including the *Ronald M. George Public Lawyer of the Year Ceremony and Reception Honoring Phyllis Cheng*
- State Bar *2012 Awards Reception* with the President’s Pro Bono Service Awards, Jack Berman Award, and Loren Miller Legal Services Award
- State Bar *Annual Diversity Awards Reception*
- *Law School Alumni Receptions*, including events hosted by Hastings, Golden Gate, University of California at Davis, and University of San Francisco schools of law

Visit the 85th Annual Exhibition showcasing more than 100 exhibitors with an array of products and services for lawyers. *Sit for a complimentary professional photograph* with the Annual Meeting photographer located in the Exhibit Hall. *Get free ice cream* on Saturday, courtesy of CalBar Connect, and *complimentary continental breakfast (ticket required)* on Friday and Saturday mornings in the Exhibit Hall.

Attend the Swearing-in Ceremony on Saturday, October 13 when *California Chief Justice Cantil-Sakauye* administers the oath of office to the incoming Presidents and members of the State Bar Board of Trustees and the California Judges Association Board.

Exercise by participating in the annual **State Bar Fun Run/Walk for Justice** named in support of the State Bar of California Justice Gap efforts OR by signing up for either or both ZUMBA classes (these are ticketed events.)

THINGS TO DO IN MONTEREY

Bring your family and friends and enjoy the local sites. Some of the Monterey attractions include renowned golf courses, fine art galleries in historic Monterey, the famous Monterey Bay Aquarium, Cannery Row, and several local wine-tasting venues. Monterey Visitors Bureau staff will be available to help you make decisions on many fun outings.

GETTING TO THE 2012 ANNUAL MEETING

Monterey is a little more than a two-hour drive from the San Francisco Bay Area and about an hour drive from San Jose, or a quick flight with daily non-stop service from Los Angeles, San Francisco and San Diego. Go to page 33 for information on special Alaska Airlines discounts for State Bar Annual Meeting attendees.





ANNUAL MEETING TICKETED

Sign up for these ticketed events on the registration form included in this Preview on page 31. Ticketed events and speakers are subject to change. Meals are provided at certain ticketed events. Meal substitutions may not be available.

Events



Thursday, October 11
CALIFORNIA WOMEN
LAWYERS ASSOCIATION
(CWL) 38TH ANNUAL DINNER
6:00 pm Reception & Silent Auction
7:00 pm Dinner
\$110 per person

Speaker: Congresswoman Jackie Speier, 12th Congressional District of the State of California

Join California Women Lawyers and keynote speaker, **Congresswoman Jackie Speier**, for a historic evening celebrating the inaugural *CWL In-House Counsel Network*, and the Network's Founding Members, as well as other notable female judges and lawyers for their achievements in the past year. **Chief Justice Tani Cantil-Sakauye** to administer the Oath of Office to CWL's incoming Officers and Board of Governors. Dinner is preceded by a networking reception and fabulous silent auction benefitting the CWL Foundation. A ticket is required to attend the reception/silent auction and dinner.



Thursday, October 11
STATE BAR LUNCHEON
12:15 pm – 1:45 pm
\$48 per person

Speaker: John W. Dean, III
Watergate at 40: The Lasting Lessons For Lawyers

Forty years ago the “Watergate” scandal rocked the nation, causing the 37th President of the United States to resign and exposing the involvement of the most powerful lawyers in the nation in a major conspiracy. Watergate led to many reforms in the legal profession. **John W. Dean, III**, the White House Counsel to President Nixon and one of the top lawyers involved in Watergate, will share the lasting lessons learned from this time in history. Before becoming counsel to the President in July 1970 at age 31, John Dean was chief minority counsel to the Judiciary Committee of the United States House of Representatives, the associate director of a law reform commission and associate deputy attorney general of the United States. He has written on the subjects of law, government and politics, and recounted his days in the Nixon White House and Watergate in *Blind Ambition* (1976) and *Lost Honor* (1982).



Thursday, October 11

OPENING NIGHT RECEPTION IN THE EXHIBIT HALL

5:30 pm – 7:00 pm

Complimentary, RSVP is required.

Join us at the opening night reception in celebration of the 85th Annual Meeting of the State Bar of California. Stroll through the exhibit hall floor and visit with more than 100 vendors, and socialize with friends and colleagues. Complimentary appetizers and no-host cocktails.

Friday, October 12 and Saturday, October 13

CONTINENTAL BREAKFAST IN EXHIBIT HALL

7:30 am – 8:30 am

Complimentary (registered attendee only.)

RSVP required.

A complimentary continental breakfast will be available on Friday and Saturday morning. Pre-registration is required, and a ticket must be presented to receive your breakfast item. A separate ticket, one each for Friday and Saturday, will be included in your Annual Meeting pre-registration packet. Indicate your RSVP on the registration form inside this *Preview*.



Friday, October 12

STATE BAR BREAKFAST

Co-sponsored by the **State Bar Business Law Section** and featuring presentation of the **Business Law Section Annual Lifetime Achievement Award**

8:00 am – 9:30 am

\$35 per person

Speaker: Jack Lerner, Clinical Associate Professor of Law
University of Southern California Gould School of Law

Getting Privacy Right: Best Practices For Counsel and Their Clients Doing Business in the Evolving Networked World

Professor Lerner is an expert in intellectual property law, especially related to entertainment, the Internet, trademarks and patents, privacy, and digital issues. He received a J.D. from Harvard Law School. Professor Lerner practiced intellectual property law with Wilson Sonsini Goodrich & Rosati, P.C., was a research fellow with the Berkman Center for Internet & Society at Harvard Law School, and was a Clinic Fellow at the Samuelson Law, Technology, and Public Policy Clinic at the University of California, Berkeley, School of Law.



Friday, October 12

STATE BAR LUNCHEON

12:15 pm – 1:45 pm

\$48 per person

Speaker: Jeffrey Toobin, CNN Senior Analyst and Best-Selling Author

Analyzing Politics, Media and the Law

A high-profile senior analyst for CNN and staff writer for *The New Yorker*, **Jeffrey Toobin** is one of the country's most esteemed experts on politics, media and the law. Toobin has provided analysis on some of the most provocative and important events of our time. He provides a unique look into the inner workings of The Supreme Court and its influence, as well as how upcoming elections will shape the court and, in turn, the nation. Toobin joined CNN as a legal analyst for CNN in 2002 where he now serves as senior analyst. He has written articles on subjects as the Bernie Madoff scandal, the case of Roman Polanski, and profiles of Justices Clarence Thomas, Stephen Breyer, John Paul Stevens and Chief Justice John Roberts.

Friday, October 12 and Saturday, October 13

ZUMBA – Not Your Ordinary Exercise

5:45 pm – 6:45 pm (on both nights)

Monterey Sports Center, 301 East Franklin Street

\$10 per person club admission

Sign up for Zumba – a cardio exercise class that blends dance and aerobics to the upbeat sounds of Latin and international music. It is burning calories the fun way! Last year's classes sold out, so sign up for one or both nights on the pre-registration form. Your Zumba class registration also includes entrance and use of the Monterey Sports Center facilities, which is a short walk from the Marriott or Portola hotels. Pre-registration only. Entrance tickets will not be sold at the door.

Friday, October 12

PRESIDENT'S RECEPTION AT THE MUSEUM OF MONTEREY Featuring a Retrospective of the Monterey International Pop Festival

Wine sponsored by **St. Francis Vineyards**

7:00 pm – 9:00 pm Reception

\$45 per person

Join us at this year's annual State Bar President's Reception at the Museum of Monterey featuring a private showing of *Music Love and Flowers: Youth and Culture Monterey 1967 & Now*, a retrospective celebrating the famous 1967 Monterey International Pop Festival. Get ready to enjoy an interactive



festival experience complete with the film, music, photography, and art of the era. Socialize over hosted hors d'œuvres and a complimentary glass of wine in a commemorative stemware courtesy of **St. Francis Vineyards** (wine glass limited to the first 250 arrivals). The Museum of Monterey is walking distance from the Portola Hotel, and is located at 5 Custom House Plaza.



Saturday, October 13

STATE BAR FUN RUN/WALK FOR JUSTICE

Co-sponsored by **Continuing Education of the Bar**
7:15 am – 8:15 am (7:00 am check-in)
\$40 per person

Attention all runners and speed walkers -- jump start your day at the State Bar Annual Meeting "Fun Run/Walk for Justice", newly named to support the State Bar of California Justice Gap efforts. Participants will race along the path from Fisherman's Wharf area to the Monterey State Beach area. Prizes will be awarded, refreshments will be served, and runners receive a commemorative t-shirt courtesy of CEB.

Saturday, October 13

ANNUAL SWEARING-IN CEREMONY

State Bar Of California Board Of Trustees and California Judges Association Executive Board

10:45 am – 12:00 noon
Complimentary. No ticket is required but seating is limited.

California Supreme Court **Chief Justice Tani Cantil-Sakauye** will administer the oath of office to the Presidents and incoming members of the State Bar of California Board of Trustees and the California Judges Association Executive Board.



Saturday, October 13

STATE BAR BENCH BAR LUNCHEON **ALEXANDER F. MORRISON ADDRESS**

12:15 pm – 1:45 pm
\$48 per person

Speaker: **Morris Dees**, Founder,
 Chief Trial Attorney
 Southern Poverty Law Center

Morris Dees co-founded the Southern Poverty Law Center in 1971 following a successful business and law career. After launching a law practice in Montgomery in 1960, he won a series of groundbreaking civil rights cases that helped integrate government and public institutions. Known for his innovative lawsuits that crippled some of America's most notorious white supremacist hate groups, he has received more than 20 honorary degrees and numerous awards.

Saturday, October 13

WINE TASTING "101"

4:45 pm – 5:45 pm
\$10 per person (limited to 50 people)

All You Need to Know About 4 Key California Varietals

St. Francis Winery *CEO Christopher W. Silva, Esq.* will take us through a special tasting, evaluation, brief history, and talking points of 4 key California wine varietals: *Chardonnay, Merlot, Cabernet Sauvignon, and "Old Vines" Zinfandel*. From wine beginner to advanced, attendees of all wine knowledge levels are welcome at this lively, interactive one-hour tasting seminar. Participants must be at least 21 years old.

Saturday, October 13

"SKYBOX" – The Annual Meeting Night Club

Inspired by the California Young Lawyers Association and co-sponsored with the State Bar Business Law Section, CalBar Connect, Continuing Education of the Bar, Marsh U.S. Consumers, and St. Francis Vineyards

9:00 pm to midnight
\$10 per person Cover Charge includes complimentary drink ticket

Let us amaze you with lights, libations and dancing in our techno sports themed night club. A fun evening awaits you at **Skybox** – a club created exclusively for State Bar attendees that boasts a fantastic view of the Monterey waterfront. Light snacks, commemorative gift (while supply lasts) and complimentary wine hosted by St. Francis Winery make this event a grand slam. *Access pass tickets are limited to the first 300 pre-registrants.*

ANNUAL MEETING PROGRAM

The following partners are presenting education programs.
Program descriptions are listed in this Preview, beginning at page 20.

Partners

American Board of Professional Liability Attorneys - ABPLA

- 115** Legal Liability and Ethical Dilemmas: The Case Within A Case

American Inns of Court - AIC

- 111** Ethics Issues Arising From the Use of Technology and the Web

Antitrust & Unfair Competition Section - AN

- 79** Privacy of Internet, Social Media and Mobile Transactions Under Federal and California Law
91 A Primer on California Competition Law

Association of Certified Family Law Specialists - ACFLS

- 36** Dude, I'm 14 and I'm Here to Address the Court

Business Law Section - BL

- 11** Insolvent Law Firms' Issues and Options
21 A Walk Through the Franchise Laws
31 Uniform Commercial Code and the Mortgage Crisis
55 Cyberspace Law Boot Camp 2012
67 The Upcoming \$1.5 Trillion Commercial Debt Maturity Issues
80 Health Law Issues for the Non-Health Lawyer
92 Mortgage Lending Update
103 Hot Topics and Trends in Consumer Bankruptcy Law
116 Advising the "Pre-Public" Company
137 15 Major Pitfalls in Chapter 7 Bankruptcy Cases

California Certified Legal Secretaries - CCLS

- 6** Really Interesting Legal Ethics Stuff

California Commission on Access to Justice - AJC

- 43** Access to Justice: Critical Issues and Recent Developments

California Young Lawyers Association - CYLA

- 22** Basic Skills Training for New Attorneys
56 Best Practices for Responding to EEOC & DFEH Charges
68 Foundations of Probate Litigation: Incapacity and Undue Influence
117 Introduction to the Expedited Jury Trial
118 Protecting and Leveraging Your Clients' IP Rights and New Patent Law Implications
128 Ethics and Civility: Want an Extension? Forget About It!

Committee on Alternative Dispute Resolution - ADR

- 1** Ethical Duties of Eliminating Bias in the Legal Profession
32 Successfully Mediating with Self-Represented Litigants
44 Video and Telephone Mediations: Success In the Technology Age
93 ADR Update: Arbitration and Mediation Legal Developments
138 Mediation Live - The Good, Bad & Ugly

Committee on Appellate Courts - CAC

- 23** Typography for Lawyers: Best Practices for Persuasive Documents
57 California Supreme Court Practice
100 A Beginner's Guide to Civil Writ Practice in the Courts of Appeal
104 Habeas Strategies in Criminal Appellate Practice

- 105** Appellate Tips for Family Law Practitioners

- 119** Advocate in Style for Better Results

Committee on Federal Courts - CFC

- 94** State Court Practitioners' Playbook for Mastering Federal Court

Committee on Group Insurance Program - COGIP

- 58** At the Intersection of Change: Navigating Your Path Through the Affordable Care Act
69 Protecting Your Practice - Managing Risks from All Directions

Committee on Mandatory Fee Arbitration - FEE

- 33** Liens and Charging Liens: Attorneys Getting Paid
45 Attorneys Fees: Practically, Ethically
59 Grace Under Pressure: Successfully Handling Fee Disputes
81 Billing 101: Don't Get Caught With Your Pants Down

Committee on Professional Liability Insurance - COPLI

- 95** Malpractice & Ethics Exposures for Small Firms

Committee on Professional Responsibility and Conduct - COPRAC

- 3** Ethics for Cross-Border Practice
46 The Briefcase Litigator in an Electronic World
60 Ethics Update 2012: Significant Developments in the Law of Lawyering
82 ABA Ethics 20/20 Update
96 Conflicts 101: How to Identify and Deal With Them



Continuing Education of the Bar – CEB

- 134** Key Trial Skills for Family Law Attorneys

Council on Access & Fairness - COAF

- 34** Neuroscience of Fairness and Decision-Making in the Legal Profession
- 106** Let's Make It Happen: Strategies for Achieving Diversity in the Legal Profession
- 139** Elimination of Bias in the Legal Profession as Good Business and a Moral and Ethical Imperative

Criminal Law Section - CRIM

- 2** Juvenile Law: New Cases and New Laws
- 35** Hearsay Evidence
- 61** AB 109: Realignment - One Year Later
- 104** Habeas Strategies in Criminal Appellate Practice
- 107** Digital Evidence and Search Warrants for Electronic Evidence
- 120** Cross-Examination with a Plan, Control, and Confidence
- 140** The Art and Science of Opening Statements

Environmental Law Section - EL

- 83** California Environmental Quality Act: Background, Updates and Cautionary Tales

Family Law Section - FL

- 24** Family Law Basics: Initial Interview To Temporary Orders
- 47** The Top 10 Cases Used By Family Law Forensics
- 70** Bias: The Enemy of Persuasion
- 84** Recent Developments In Family Law
- 97** Ethical Risk Management for Attorneys Serving Families through Change: Dissolution & Death
- 105** Appellate Tips for Family Law Practitioners
- 121** Representing Minors in Family Law, Dependency & Guardianship Cases

Intellectual Property Section - IP

- 12** Hot Topics in Patent Law
- 48** Hot Topics in Copyright Law
- 62** Hot Topics in Trademark Law
- 71** Protecting Intellectual Property of U.S. Owners in the International Area
- 79** Privacy of Internet, Social Media and Mobile Transactions Under Federal and California Law
- 108** The Basics of Intellectual Property
- 118** Protecting and Leveraging Your Clients' IP Rights and New Patent Law Implications

International Law Section - IL

- 3** Ethics for Cross-Border Practice
- 13** New Developments and Treaty Uses in International Human Rights Laws
- 49** Social Media in the Global Workplace: What Laws Employers Need To Know
- 71** Protecting Intellectual Property of U.S. Owners in the International Area
- 85** Cross-Border Litigation: Recent Developments and Hot Topics
- 98** Visa War Stories: The Latest in Consular Processing
- 129** Alphabet Soup - AIFMD, Solvency II, Basel III, FATCA and Dodd-Frank: Regulatory Highlights for Global Asset Managers

Labor and Employment Law Section - LL

- 4** The Paperless Future Is Here: Implementing an Electronic Payment of Wages Program
- 14** 2012 Employment Law Update: The Best and Worst
- 86** Health Care Reform: What Can Employers Expect in 2012 and Beyond?
- 130** "They're Not Our Employees. Really!:" Legal Compliance in the Age of the Contingent Workforce

Law Practice Management & Technology Section - LPMT

- 5** Ethics in Privacy and Security Breach Mediation
- 25** E-Discovery Evolution: Crawl, Walk then Run Your Case

- 50** The Cloud: Secure? Yes. Ethical? Not so FAST!

Lawyer Assistance Program - LAP

- 26** Coping with the Unique Challenges of Legal Practice
- 72** Coping with the Unique Challenges of Legal Practice
- 122** Coping with the Unique Challenges of Legal Practice

Lawyering Skills Program - LSP

- 6** Really Interesting Legal Ethics Stuff
- 27** When Judges Cross the Line
- 36** Dude, I'm 14 and I'm Here to Address the Court
- 87** Mastering the Art of Trial Presentation
- 99** Hot Topics in the World of Legal Ethics
- 109** Expert Witness Cross-Exam Workshop – the Plaintiff's Expert
- 115** Legal Liability and Ethical Dilemmas: The Case Within A Case
- 127** General Session: Building the "Lifestyle Law Firm"™: Lead Generation, Lead Conversion and Client Retention Strategies
- 131** Recent Developments in Constitutional Law
- 132** Basics of Terminating Residential Tenancies
- 134** Key Trial Skills for Family Law Attorneys
- 136** Annual 9th Circuit Published Bankruptcy Cases
- 141** Expert Witness Cross-Exam Workshop – the Defendant's Expert

Legal Services Trust Fund Program - LSTF

- 28** Understanding Attorney Client Trust Accounts

Litigation Section - LIT

- 15** Negotiating and Drafting Effective ADR Agreements
- 73** Coaching for the New Practitioner: What They Didn't Teach You In Law School
- 93** ADR Update: Arbitration and Mediation Legal Developments

- 100** A Beginner's Guide to Civil Writ Practice in the Courts of Appeal
- 110** Insurance Law for Litigators
- 123** Summary Judgment: Recent Developments and the View From the Bench
- 133** The Cocktail Party Conundrum: The Accidental Client
- 142** What Every Litigator and Mediator Needs to Know About Expedited Jury Trials and EJT Proposed Consent Orders

Office of Professional Competence - OPC

- 111** Ethics Issues Arising From the Use of Technology and the Web
- 124** Lawyering on the Outside: Electronic Communications & Social Networking vs. Ethics & Professional Responsibility

Office of the Chief Trial Counsel - OCTC

- 74** Staying Out of Hot Water: Current Legal Ethics Issues

Public Law Section - PL

- 7** Managing and Resolving Disputes on Public Works Projects
- 37** New FPPC Regulations: What You Need to Know!
- 38** An Update of Recent United States Supreme Court Cases
- 61** AB 109: Realignment - One Year Later
- 63** California Pension Reform – The Public Attorney's Role. What are your duties?
- 75** Who, What, Where, When, and Why? Free Speech Traps for the Unwary in the Public Arena

Real Property Law Section - RP

- 8** The Current State of Residential Foreclosures
- 16** Advanced Negotiating Skills That Every Lawyer Should Know
- 39** Recent Developments in the Treatment of Mechanic's Liens in Bankruptcy

- 88** Aftermath of the Dissolution of Redevelopment Agencies in California – What Happens Next?
- 101** California Association of Realtors (CAR) Residential Purchase Agreement - Traps for the Unwary
- 112** Strategies and Classic Mistakes for Commercial/Residential Lease Workouts — From Tenant and Landlord Perspectives
- 113** Making Green Real: Current Issues and Developments in Green Leasing, Certification, and Construction

Solo and Small Firm Section - SOLO

- 9** How to Climb into any Jury Box
- 10** Critical Issues in Employment Law to Run Your Practice
- 17** NO YOU DIDN'T! Recognizing the Difference Between a Mistake and Malpractice
- 18** Private Investigation and Legal Ethics
- 29** Evidence Tricks and Traps for the Civil Practitioner
- 125** Social Media's Impact in Employment Litigation and the Workplace
- 126** ERISA - A Primer

Standing Committee on the Delivery of Legal Services – SCDLS

- 28** Understanding Attorney Client Trust Accounts
- 40** Use of Discovery in Unlawful Detainer Defense Litigation
- 51** Legal and Ethical Implications of Loan Modification and Other Mortgage Rescue Services

State Bar Court - SBC

- 41** Ethical Guidance for the Changing World of Technology
- 74** Staying Out of Hot Water: Current Legal Ethics Issues

Taxation Section - TAX

- 19** International Tax Compliance Issues for the Global Economy
- 30** Life Insurance Planning in Today's Environment
- 52** When Trust Administration Goes South

- 64** The Taxation of Judgments and Settlements
- 76** Tax Considerations for Troubled Companies
- 102** Handling Franchise Tax Board and State Board of Equalization Audits

Trusts and Estates Section - TE

- 20** Non-Probate Transfers: Planning and Administration Issues
- 53** Recent Developments in Probate, Trusts, Guardianships and Conservatorships
- 65** Competently Litigating Competency in Trust and Estates Matters
- 77** Trust Me and My Records
- 89** Culturally Competent Trusts and Estates Practice
- 143** Medi-Cal Long Term Planning Strategies Under Deficit Reduction Act

Witkin Legal Institute - WLI

- 131** Recent Developments in Constitutional Law

Workers' Compensation Law Section - WC

- 42** Use of Medical Marijuana in California Workers' Compensation
- 54** Diminished Future Earning Capacity
- 66** That's an Invasion of Privacy! HIPPA Issues in Discovery
- 78** Use of Social Media and Electronic Discovery in Litigating Workers' Compensation Cases
- 90** Give the Judge a Break! MSC and Trial Practice & Procedure
- 114** That Pesky Substantial Evidence Rule 10606--What Does It Really Look Like?



ANNUAL MEETING EDUCATION

Annual Meeting education programs are organized across *three distinct content tracks.*

Tracks

- Legal Specialization Track
- Practice Skills/Technology Track
- Substantive Law Track

PRACTICE SKILLS/ TECHNOLOGY TRACK

programs offer direction and advice on skills all lawyers need, with training in legal writing, public speaking, mediations, fee agreements, civility, legal ethics and professional conduct, eliminating bias in the legal profession, and more. This track also includes technology workshops designed to keep lawyers aware of common practices and new trends.

LEGAL SPECIALIZATION TRACK

lists all courses that provide legal specialization credit in appellate law, bankruptcy, criminal law, estate planning trust & probate law, family law, immigration, legal malpractice, taxation law, and workers' compensation law.

Appellate Law

- 23 Typography for Lawyers: Best Practices for Persuasive Documents
- 57 California Supreme Court Practice
- 100 A Beginner's Guide to Civil Writ Practice in the Courts of Appeal
- 104 Habeas Strategies in Criminal Appellate Practice
- 105 Appellate Tips for Family Law Practitioners
- 119 Advocate in Style for Better Results

Bankruptcy

- 8 The Current State of Residential Foreclosures
- 11 Insolvent Law Firms' Issues and Options
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- 67 Mechanic's Liens in Bankruptcy
- 67 The Upcoming \$1.5 Trillion Commercial Debt Maturity Issues
- 103 Hot Topics and Trends in Consumer Bankruptcy Law
- 136 Annual 9th Circuit Published Bankruptcy Cases
- 137 15 Major Pitfalls in Chapter 7 Bankruptcy Cases

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Estate Planning Trust & Probate Law

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- 87 Mastering the Art of Trial Presentation
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- 138 Mediation Live - The Good, Bad & Ugly
- 139 Elimination of Bias in the Legal Profession as Good Business and a Moral and Ethical Imperative
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Family Law

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- 97 Ethical Risk Management for Attorneys Serving Families through Change: Dissolution & Death
- 105 Appellate Tips for Family Law Practitioners
- 121 Representing Minors in Family Law, Dependency & Guardianship Cases
- 134 Key Trial Skills for Family Law Attorneys

Immigration

- 98 Visa War Stories: The Latest in Consular Processing

Legal Malpractice

- 17 NO YOU DIDN'T! Recognizing the Difference Between a Mistake and Malpractice

- 95 Malpractice & Ethics Exposures for Small Firms
- 99 Hot Topics in the World of Legal Ethics
- 115 Legal Liability and Ethical Dilemmas: The Case Within A Case

Taxation

- 19 International Tax Compliance Issues for the Global Economy
- 30 Life Insurance Planning in Today's Environment
- 52 When Trust Administration Goes South
- 64 The Taxation of Judgments and Settlements
- 76 Tax Considerations for Troubled Companies
- 102 Handling Franchise Tax Board and State Board of Equalization Audits

Workers' Compensation Law

- 42 Use of Medical Marijuana in California Workers' Compensation
- 54 Diminished Future Earning Capacity
- 66 That's an Invasion of Privacy! HIPPA Issues in Discovery
- 78 Use of Social Media and Electronic Discovery in Litigating Workers' Compensation Cases
- 90 Give the Judge a Break! MSC and Trial Practice & Procedure
- 114 That Pesky Substantial Evidence Rule 10606--What Does It Really Look Like?



seminars cover distinct practice areas of law with subjects covering fundamental reviews and advanced practice tips. Many of these courses also offer Ethics credits.

Antitrust

- 79 Privacy of Internet, Social Media and Mobile Transactions Under Federal and California Law
- 91 A Primer on California Competition Law

Appellate Law

- 23 Typography for Lawyers: Best Practices for Persuasive Documents
- 57 California Supreme Court Practice
- 100 A Beginner's Guide to Civil Writ Practice in
- 104 Habeas Strategies in Criminal Appellate Practice
- 105 Appellate Tips for Family Law Practitioners
- 119 Advocate in Style for Better Results

Bankruptcy

- 8 The Current State of Residential Foreclosures
- 11 Insolvent Law Firms' Issues and Options
- 39 Recent Developments in the Treatment of Mechanic's Liens in Bankruptcy
- 67 The Upcoming \$1.5 Trillion Commercial Debt Maturity Issues
- 103 Hot Topics and Trends in Consumer Bankruptcy Law
- 136 Annual 9th Circuit Published Bankruptcy Cases
- 137 15 Major Pitfalls in Chapter 7 Bankruptcy Cases

Business

- 21 A Walk Through the Franchise Laws
- 31 Uniform Commercial Code and the Mortgage Crisis

- 55 Cyberspace Law Boot Camp 2012
- 80 Health Law Issues for the Non-Health Lawyer
- 92 Mortgage Lending Update
- 116 Advising the "Pre-Public" Company

Civil

- 29 Evidence Tricks and Traps for the Civil Practitioner

Constitutional Law

- 75 Who, What, Where, When, and Why? Free Speech Traps for the Unwary in the Public Arena
- 131 Recent Developments in Constitutional Law

Criminal

- 2 Juvenile Law: New Cases and New Laws
- 35 Hearsay Evidence
- 61 AB 109: Realignment - One Year Later
- 104 Habeas Strategies in Criminal Appellate Practice
- 107 Digital Evidence and Search Warrants for Electronic Evidence
- 117 Introduction to the Expedited Jury Trial
- 120 Cross-Examination with a Plan, Control, and Confidence
- 140 The Art and Science of Opening Statements

Environmental Law

- 83 California Environmental Quality Act: Background, Updates and Cautionary Tales
- 113 Making Green Real: Current Issues and Developments in Green Leasing, Certification, and Construction

Family

- 24 Family Law Basics: Initial Interview To Temporary Orders
- 36 Dude, I'm 14 and I'm Here to Address the Court
- 47 The Top 10 Cases Used By Family Law Forensics
- 70 Bias: The Enemy of Persuasion
- 84 Recent Developments In Family Law
- 97 Ethical Risk Management for Attorneys Serving Families through Change: Dissolution & Death
- 105 Appellate Tips for Family Law Practitioners
- 121 Representing Minors in Family Law, Dependency & Guardianship Cases
- 134 Key Trial Skills for Family Law Attorneys

Federal

- 94 State Court Practitioners' Playbook for Mastering Federal Court

Health Care

- 58 At the Intersection of Change: Navigating Your Path Through the Affordable Care Act
- 80 Health Law Issues for the Non-Health Lawyer

Immigration

- 98 Visa War Stories: The Latest in Consular Processing

Insurance

- 110 Insurance Law for Litigators

Intellectual Property

- 12 Hot Topics in Patent Law

- 48 Hot Topics in Copyright Law
- 62 Hot Topics in Trademark Law
- 71 Protecting Intellectual Property of U.S. Owners in the International Area
- 79 Privacy of Internet, Social Media and Mobile Transactions Under Federal and California Law
- 108 The Basics of Intellectual Property
- 118 Protecting and Leveraging Your Clients' IP Rights and New Patent Law Implications

International

- 3 Ethics for Cross-Border Practice
- 13 New Developments and Treaty Uses in International Human Rights Laws
- 49 Social Media in the Global Workplace: What Laws Employers Need To Know
- 71 Protecting Intellectual Property of U.S. Owners in the International Area
- 85 Cross-Border Litigation: Recent Developments and Hot Topics
- 98 Visa War Stories: The Latest in Consular Processing
- 129 Alphabet Soup - AIFMD, Solvency II, Basel III, FATCA and Dodd-Frank: Regulatory Highlights for Global Asset Managers

Labor & Employment

- 4 The Paperless Future Is Here: Implementing an Electronic Payment of Wages Program
- 10 Critical Issues in Employment Law to Run Your Practice
- 14 2012 Employment Law Update: The Best and Worst

- 56 Best Practices for Responding to EEOC & DFEH Charges
- 86 Health Care Reform: What Can Employers Expect in 2012 and Beyond?
- 125 Social Media's Impact in Employment Litigation and the Workplace
- 126 ERISA - A Primer
- 130 "They're Not Our Employees. Really!:" Legal Compliance in the Age of the Contingent Workforce

Legal Services

- 40 Use of Discovery in Unlawful Detainer Defense Litigation
- 43 Access to Justice: Critical Issues and Recent Developments

Litigation

- 15 Negotiating and Drafting Effective ADR Agreements
- 93 ADR Update: Arbitration and Mediation Legal Developments
- 100 A Beginner's Guide to Civil Writ Practice in the Courts of Appeal
- 110 Insurance Law for Litigators
- 117 Introduction to the Expedited Jury Trial
- 123 Summary Judgment: Recent Developments and the View From the Bench
- 142 What Every Litigator and Mediator Needs to Know About Expedited Jury Trials and EJT Proposed Consent Orders

Public

- 7 Managing and Resolving Disputes on Public Works Projects
- 37 New FPPC Regulations: What You Need to Know!
- 38 An Update of Recent United States Supreme Court Cases

- 63 California Pension Reform – The Public Attorney's Role. What are your duties?

Real Property

- 16 Advanced Negotiating Skills That Every Lawyer Should Know
- 51 Legal and Ethical Implications of Loan Modification and Other Mortgage Rescue Services
- 88 Aftermath of the Dissolution of Redevelopment Agencies in California – What Happens Next?
- 101 California Association of Realtors (CAR) Residential Purchase Agreement - Traps for the Unwary
- 112 Strategies and Classic Mistakes for Commercial/Residential Lease Workouts — From Tenant and Landlord Perspectives
- 113 Making Green Real: Current Issues and Developments in Green Leasing, Certification, and Construction
- 132 Basics of Terminating Residential Tenancies

Supreme Court

- 38 An Update of Recent United States Supreme Court Cases
- 57 California Supreme Court Practice

Taxation

- 19 International Tax Compliance Issues for the Global Economy
- 30 Life Insurance Planning in Today's Environment
- 52 When Trust Administration Goes South
- 64 The Taxation of Judgments and Settlements

- 76 Tax Considerations for Troubled Companies
- 102 Handling Franchise Tax Board and State Board of Equalization Audits

Trusts & Estates

- 20 Non-Probate Transfers: Planning and Administration Issues
- 30 Life Insurance Planning in Today's Environment
- 52 When Trust Administration Goes South
- 53 Recent Developments in Probate, Trusts, Guardianships and Conservatorships
- 65 Competently Litigating Competency in Trust and Estates Matters
- 68 Foundations of Probate Litigation: Incapacity and Undue Influence
- 77 Trust Me and My Records
- 89 Culturally Competent Trusts and Estates Practice
- 143 Medi-Cal Long Term Planning Strategies Under Deficit Reduction Act

Workers' Comp

- 42 Use of Medical Marijuana in California Workers' Compensation
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SCHEDULE YOUR ANNUAL MEETING

Programs

LEGAL SPECIALIZATION TRACK	PRACTICE SKILLS/TECHNOLOGY	SUBSTANTIVE LAW TRACK
readily identify all courses that provide legal specialization credit in appellate law, bankruptcy, criminal law, estate planning trust and probate law, family law, immigration, legal malpractice, taxation law, and workers' compensation law.	track programs offer direction and advice on skills all lawyers need, with training in legal writing, public speaking, mediation, fee agreements, civility, legal ethics and professional conduct, eliminating bias in the legal profession, and more.	seminars cover distinct practice areas of law with subjects covering fundamental reviews and advanced practice tips. Many of these courses also offer Ethics credit.

Thursday, October 11

	LEGAL SPECIALIZATION TRACK	PRACTICE SKILLS/TECHNOLOGY	SUBSTANTIVE LAW TRACK
10:00 am - 12:00 noon	2 Juvenile Law: New Cases and New Laws	1 Ethical Duties of Eliminating Bias in the Legal Profession	2 Juvenile Law: New Cases and New Laws
	8 The Current State of Residential Foreclosures	5 Ethics in Privacy and Security Breach Mediation	3 Ethics for Cross-Border Practice
		6 Really Interesting Legal Ethics Stuff	4 The Paperless Future Is Here: Implementing an Electronic Payment of Wages Program
		9 How to Climb into any Jury Box	7 Managing and Resolving Disputes on Public Works Projects
			8 The Current State of Residential Foreclosures
2:15 pm - 3:45 pm			10 Critical Issues in Employment Law to Run Your Practice
	11 Insolvent Law Firms' Issues and Options	16 Advanced Negotiating Skills That Every Lawyer Should Know	11 Insolvent Law Firms' Issues and Options
	17 NO YOU DIDN'T! Recognizing the Difference Between a Mistake and Malpractice	17 NO YOU DIDN'T! Recognizing the Difference Between a Mistake and Malpractice	12 Hot Topics in Patent Law
	19 International Tax Compliance Issues for the Global Economy	18 Private Investigation and Legal Ethics	13 New Developments and Treaty Uses in International Human Rights Laws
	20 Non-Probate Transfers: Planning and Administration Issues		14 2012 Employment Law Update: The Best and Worst
			15 Negotiating and Drafting Effective ADR Agreements
			16 Advanced Negotiating Skills That Every Lawyer Should Know
			19 International Tax Compliance Issues for the Global Economy
			20 Non-Probate Transfers: Planning and Administration Issues

Thursday, October 11 *Continued*

	LEGAL SPECIALIZATION TRACK	PRACTICE SKILLS/TECHNOLOGY	SUBSTANTIVE LAW TRACK
4:15 pm - 5:15 pm	23 Typography for Lawyers: Best Practices for Persuasive Documents	22 Basic Skills Training for New Attorneys	21 A Walk Through the Franchise Laws
	24 Family Law Basics: Initial Interview To Temporary Orders	23 Typography for Lawyers: Best Practices for Persuasive Documents	23 Typography for Lawyers: Best Practices for Persuasive Documents
	30 Life Insurance Planning in Today's Environment	25 E-Discovery Evolution: Crawl, Walk then Run Your Case	24 Family Law Basics: Initial Interview To Temporary Orders
		26 Coping with the Unique Challenges of Legal Practice	29 Evidence Tricks and Traps for the Civil Practitioner
		27 When Judges Cross the Line	30 Life Insurance Planning in Today's Environment
		28 Understanding Attorney Client Trust Accounts	

Friday, October 12

	LEGAL SPECIALIZATION TRACK	PRACTICE SKILLS/TECHNOLOGY	SUBSTANTIVE LAW TRACK
8:30 am - 10:00 am	35 Hearsay Evidence	32 Successfully Mediating with Self-Represented Litigants	31 Uniform Commercial Code and the Mortgage Crisis
	36 Dude, I'm 14 and I'm Here to Address the Court	33 Liens and Charging Liens: Attorneys Getting Paid	35 Hearsay Evidence
	39 Recent Developments in the Treatment of Mechanic's Liens in Bankruptcy	34 Neuroscience of Fairness and Decision-Making in the Legal Profession	36 Dude, I'm 14 and I'm Here to Address the Court
	42 Use of Medical Marijuana in California Workers' Compensation	41 Ethical Guidance for the Changing World of Technology	37 New FPPC Regulations: What You Need to Know!
			38 An Update of Recent United States Supreme Court Cases
10:30 am - 12:00 noon			39 Recent Developments in the Treatment of Mechanic's Liens in Bankruptcy
			40 Use of Discovery in Unlawful Detainer Defense Litigation
			42 Use of Medical Marijuana in California Workers' Compensation
	47 The Top 10 Cases Used By Family Law Forensics	44 Video and Telephone Mediations: Success In the Technology Age	43 Access to Justice: Critical Issues and Recent Developments
	52 When Trust Administration Goes South	45 Attorneys Fees: Practically, Ethically	47 The Top 10 Cases Used By Family Law Forensics
	53 Recent Developments in Probate, Trusts, Guardianships and Conservatorships	46 The Briefcase Litigator in an Electronic World	48 Hot Topics in Copyright Law
	54 Diminished Future Earning Capacity	50 The Cloud: Secure? Yes. Ethical? Not so FAST!	49 Social Media in the Global Workplace: What Laws Employers Need To Know
			51 Legal and Ethical Implications of Loan Modification and Other Mortgage Rescue Services
			52 When Trust Administration Goes South
			53 Recent Developments in Probate, Trusts, Guardianships and Conservatorships
			54 Diminished Future Earning Capacity



Friday, October 12 *Continued*

2:15 pm - 3:45 pm

LEGAL SPECIALIZATION TRACK	PRACTICE SKILLS/TECHNOLOGY	SUBSTANTIVE LAW TRACK
57 California Supreme Court Practice 61 AB 109: Realignment - One Year Later 64 The Taxation of Judgments and Settlements 65 Competently Litigating Competency in Trust and Estates Matters 66 That's an Invasion of Privacy! HIPPA Issues in Discovery	59 Grace Under Pressure: Successfully Handling Fee Disputes 60 Ethics Update 2012: Significant Developments in the Law of Lawyering	55 Cyberspace Law Boot Camp 2012 56 Best Practices for Responding to EEOC & DFEH Charges 57 California Supreme Court Practice 58 At the Intersection of Change: Navigating Your Path Through the Affordable Care Act 61 AB 109: Realignment - One Year Later 62 Hot Topics in Trademark Law 63 California Pension Reform – The Public Attorney's Role. What are your duties? 64 The Taxation of Judgments and Settlements 65 Competently Litigating Competency in Trust and Estates Matters 66 That's an Invasion of Privacy! HIPPA Issues in Discovery

4:15 pm - 5:15 pm

67 The Upcoming \$1.5 Trillion Commercial Debt Maturity Issues 68 Foundations of Probate Litigation: Incapacity and Undue Influence 70 Bias: The Enemy of Persuasion 76 Tax Considerations for Troubled Companies 77 Trust Me and My Records 78 Use of Social Media and Electronic Discovery in Litigating Workers' Compensation Cases	69 Protecting Your Practice - Managing Risks from All Directions 72 Coping with the Unique Challenges of Legal Practice 73 Coaching for the New Practitioner: What They Didn't Teach You In Law School 74 Staying Out of Hot Water: Current Legal Ethics Issues	67 The Upcoming \$1.5 Trillion Commercial Debt Maturity Issues 68 Foundations of Probate Litigation: Incapacity and Undue Influence 70 Bias: The Enemy of Persuasion 71 Protecting Intellectual Property of U.S. Owners in the International Area 75 Who, What, Where, When, and Why? Free Speech Traps for the Unwary in the Public Arena 76 Tax Considerations for Troubled Companies 77 Trust Me and My Records 78 Use of Social Media and Electronic Discovery in Litigating Workers' Compensation Cases
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Saturday, October 13

	LEGAL SPECIALIZATION TRACK	PRACTICE SKILLS/TECHNOLOGY	SUBSTANTIVE LAW TRACK
8:30 am - 10:00 am		81 Billing 101: Don't Get Caught With Your Pants Down	79 Privacy of Internet, Social Media and Mobile Transactions Under Federal and California Law
	89 Culturally Competent Trusts and Estates Practice	82 ABA Ethics 20/20 Update	80 Health Law Issues for the Non-Health Lawyer
	90 Give the Judge a Break! MSC and Trial Practice & Procedure	84 Recent Developments In Family Law	83 California Environmental Quality Act: Background, Updates and Cautionary Tales
		87 Mastering the Art of Trial Presentation	84 Recent Developments In Family Law
			85 Cross-Border Litigation: Recent Developments and Hot Topics
10:30 am - 12:00 noon			86 Health Care Reform: What Can Employers Expect in 2012 and Beyond?
			88 Aftermath of the Dissolution of Redevelopment Agencies in California – What Happens Next?
			89 Culturally Competent Trusts and Estates Practice
			90 Give the Judge a Break! MSC and Trial Practice & Procedure
	95 Malpractice & Ethics Exposures for Small Firms	93 ADR Update: Arbitration and Mediation Legal Developments	91 A Primer on California Competition Law
	97 Ethical Risk Management for Attorneys Serving Families through Change: Dissolution & Death	95 Malpractice & Ethics Exposures for Small Firms	92 Mortgage Lending Update
	98 Visa War Stories: The Latest in Consular Processing	96 Conflicts 101: How to Identify and Deal With Them	94 State Court Practitioners' Playbook for Mastering Federal Court
	99 Hot Topics in the World of Legal Ethics	99 Hot Topics in the World of Legal Ethics	97 Ethical Risk Management for Attorneys Serving Families through Change: Dissolution & Death
	100 A Beginner's Guide to Civil Writ Practice in the Courts of Appeal		98 Visa War Stories: The Latest in Consular Processing
	102 Handling Franchise Tax Board and State Board of Equalization Audits		100 A Beginner's Guide to Civil Writ Practice in the Courts of Appeal
			101 California Association of Realtors (CAR) Residential Purchase Agreement - Traps for the Unwary
			102 Handling Franchise Tax Board and State Board of Equalization Audits



Saturday, October 13 *Continued*

2:15 pm - 3:45 pm

4:15 pm - 5:15 pm

LEGAL SPECIALIZATION TRACK	PRACTICE SKILLS/TECHNOLOGY	SUBSTANTIVE LAW TRACK
103 Hot Topics and Trends in Consumer Bankruptcy Law 104 Habeas Strategies in Criminal Appellate Practice 105 Appellate Tips for Family Law Practitioners 107 Digital Evidence and Search Warrants for Electronic Evidence 114 That Pesky Substantial Evidence Rule 10606--What Does It Really Look Like?	106 Let's Make It Happen: Strategies for Achieving Diversity in the Legal Profession 109 Expert Witness Cross-Exam Workshop – the Plaintiff's Expert 111 Ethics Issues Arising From the Use of Technology and the Web	103 Hot Topics and Trends in Consumer Bankruptcy Law 104 Habeas Strategies in Criminal Appellate Practice 105 Appellate Tips for Family Law Practitioners 107 Digital Evidence and Search Warrants for Electronic Evidence 108 The Basics of Intellectual Property 110 Insurance Law for Litigators 112 Strategies and Classic Mistakes for Commercial/Residential Lease Workouts — From Tenant and Landlord Perspectives 113 Making Green Real: Current Issues and Developments in Green Leasing, Certification, and Construction 114 That Pesky Substantial Evidence Rule 10606--What Does It Really Look Like?
115 Legal Liability and Ethical Dilemmas: The Case Within A Case 119 Advocate in Style for Better Results 120 Cross-Examination with a Plan, Control, and Confidence 121 Representing Minors in Family Law, Dependency & Guardianship Cases	115 Legal Liability and Ethical Dilemmas: The Case Within A Case 117 Introduction to the Expedited Jury Trial 119 Advocate in Style for Better Results 122 Coping with the Unique Challenges of Legal Practice 124 Lawyering on the Outside: Electronic Communications & Social Networking vs. Ethics & Professional Responsibility	116 Advising the “Pre-Public” Company 117 Introduction to the Expedited Jury Trial 118 Protecting and Leveraging Your Clients’ IP Rights and New Patent Law Implications 119 Advocate in Style for Better Results 120 Cross-Examination with a Plan, Control, and Confidence 121 Representing Minors in Family Law, Dependency & Guardianship Cases 123 Summary Judgment: Recent Developments and the View From the Bench 125 Social Media’s Impact in Employment Litigation and the Workplace 126 ERISA - A Primer

Sunday, October 14

	LEGAL SPECIALIZATION TRACK	PRACTICE SKILLS/TECHNOLOGY	SUBSTANTIVE LAW TRACK
8:30 am - 9:30 am		127 General Session: Building the “Lifestyle Law Firm”™: Lead Generation, Lead Conversion and Client Retention Strategies	
8:30 am - 9:30 am		128 Ethics and Civility: Want an Extension? Forget About It!	129 Alphabet Soup - AIFMD, Solvency II, Basel III, FATCA and Dodd-Frank: Regulatory Highlights for Global Asset Managers
		133 The Cocktail Party Conundrum: The Accidental Client	130 “They’re Not Our Employees. Really!.” Legal Compliance in the Age of the Contingent Workforce
			131 Recent Developments in Constitutional Law 132 Basics of Terminating Residential Tenancies
8:30 am - 12:00 noon	134 Key Trial Skills for Family Law Attorneys		134 Key Trial Skills for Family Law Attorneys
10:00 am - 12:00 noon	136 Annual 9th Circuit Published Bankruptcy Cases	138 Mediation Live - The Good, Bad & Ugly	136 Annual 9th Circuit Published Bankruptcy Cases
	137 15 Major Pitfalls in Chapter 7 Bankruptcy Cases	139 Elimination of Bias in the Legal Profession as Good Business and a Moral and Ethical Imperative	137 15 Major Pitfalls in Chapter 7 Bankruptcy Cases
	140 The Art and Science of Opening Statements	141 Expert Witness Cross-Exam Workshop – the Defendant’s Expert	140 The Art and Science of Opening Statements
	143 Medi-Cal Long Term Planning Strategies Under Deficit Reduction Act		142 What Every Litigator and Mediator Needs to Know About Expedited Jury Trials and EJT Proposed Consent Orders 143 Medi-Cal Long Term Planning Strategies Under Deficit Reduction Act



EDUCATION PROGRAM

State Bar Annual Meeting education programs are subject to change. This list represents information available at press time. Programs are listed in numerical order. The abbreviation after the program number is the sponsor code. Consult the **Annual Meeting Program Partners** list in this brochure for the full sponsor name.

Descriptions

Thursday, October 11 10:00 am–12:00 noon

1 **ADR Ethical Duties of Eliminating Bias in the Legal Profession**

This session will examine barriers and biases within the legal profession and biases that are encountered in the national and International arena by lawyers. It will explore how we can fulfill our ethical duties to eliminate these biases and promote inclusivity.
CLE: 1.0 Hour Legal Ethics and 1.0 Hour Elimination of Bias

2 **CRIM Juvenile Law: New Cases and New Laws**

A review of recent changes and trends in juvenile dependency and delinquency law.
CLE: 2.0 Hours; Legal Specialization: 2.0 Hours Criminal Law

3 **IL/COPRAC Ethics for Cross-Border Practice**

Globalism requires California lawyers to affiliate with overseas attorneys, and vice versa. Learn about the ethical requirements to advise international clients, whether cross border, multinational, or individual foreign client. Speakers will cover a lawyer's due diligence, from referrals to retention, confidentiality, settlements, trust accounts and judgments, and more.
CLE: 2.0 Hours Legal Ethics

4 **LL The Paperless Future Is Here: Implementing an Electronic Payment of Wages Program**

It is anticipated that in the not too distant future, banks will no longer clear paper checks. California now has rules regarding electronic payment of wages and issuance of pay stubs. Learn about the laws regarding electronic payment of wages, direct deposit, payroll debit cards, electronic pay stubs, as well as issues associated with implementing electronic payment programs.
CLE: 2.0 Hours

5 **LPMT Ethics in Privacy and Security Breach Mediation**

Learn how to ethically and effectively protect your clients' privacy in the mediation process.
CLE: 2.0 Hours of Which 1.5 Hours Applies to Legal Ethics

6 **LSP/CCLS Really Interesting Legal Ethics Stuff**

Hear about the most up-to-date, interesting and provocative legal ethics cases. This course will focus on the causes of trouble, and provide concrete solutions to avoid liability for legal malpractice.
CLE: 2.0 Hours Legal Ethics

7 **PL Managing and Resolving Disputes on Public Works Projects**

A discussion on using enhanced claim submission procedures to manage and minimize claims, adopting protocols for early identification, evaluation and resolution of project issues, and use of alternative dispute resolution procedures from the standpoint of both the public entity and the contractor.
CLE: 2.0 Hours

8 **RP The Current State of Residential Foreclosures**

Residential foreclosures are continuing at a high rate. Panelists will discuss the current statistics, causes of defaults, and strategies for homeowners, including keeping the house, negotiations with lenders, foreclosures, buying and bailing, short sales, bankruptcy, litigation, deeds in lieu, debt discharge income, the impact of HAMP (Home Affordable Modification Program) and HARP (Home Affordable Refinance Program), and lessons learned.
CLE: 2.0 Hours; Legal Specialization: 2.0 Hours Bankruptcy

9 **SOLO How to Climb into any Jury Box**

Placing your client's fate in the hands of twelve strangers is a scary prospect, to say the least. This program examines successful (and unsuccessful) strategies, tactics, and habits for jury selection and jury management that could spell the difference between winning or losing your case.
CLE: 2.0 Hours

10 **SOLO Critical Issues in Employment Law to Run Your Practice**

Learn how to properly run a law practice as it relates to human resource issues pursuant to the Labor Code, the Government Code and related rules and regulations. This program will provide critical information on the most common mistakes lawyers make as employers, which mistakes create liability in the area of wage and hour compliance, personnel management and employment law compliance.
CLE: 2.0 Hours

Thursday, October 11

2:15 pm–3:45 pm

11 **BL Insolvent Law Firms' Issues and Options**

There is substantial evolving law in the law firm liquidation area. Learn who gets the clients and the assets and future billings on old law firm cases, and understand the theories of recovery from the new start-up firms and the duties of partners to creditors and each other. Panelists also will address how to optimize new firm start-up.
CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Bankruptcy

12 IP Hot Topics in Patent Law

A mix of information for the patent practitioner, and information for non-IP attorneys on recent developments in patent law.

CLE: 1.5 Hours

13 IL New Developments and Treaty Uses in International Human Rights Laws

The developments in and applications of international human rights laws are ever evolving. Panelists will explore the evolution of this important body of law -- from the use of these laws to examine domestic human rights abuses to application by U.S. courts.

CLE: 1.5 Hours

14 LL 2012 Employment Law Update: The Best and Worst

A prominent plaintiff employment attorney and a distinguished defense employment attorney will provide in-depth coverage of the most important employment law cases from 2012.

CLE: 1.5 Hours

15 LIT Negotiating and Drafting Effective ADR Agreements

Clients are seeking alternative dispute resolution more frequently. It is imperative that lawyers grasp all of the available ADR processes, and understand how to review, negotiate and draft ADR clauses that are in their clients' best interests. Panelists will explain the significant issues that a lawyer must consider when dealing with ADR provisions, review various types of ADR provisions, and identify "best practices" for drafting ADR clauses.

CLE: 1.5 Hours

16 RP Advanced Negotiating Skills That Every Lawyer Should Know

This program of experienced mediators will discuss seven advanced negotiation techniques that every lawyer should know. Max Factor and William Pownell are two of the foremost authorities in this field, as well as well-respected professors and authors on the subject. They will address techniques which are critical to all real estate lawyers (and all lawyers) in developing negotiating skills for both transactional and litigation matters.

CLE: 1.5 Hours

17 SOLO NO YOU DIDN'T! Recognizing the Difference Between a Mistake and Malpractice

We all worry about mistakes. When a mistake is made by a lawyer the first thing one thinks is...malpractice. But we all make mistakes and most are not malpractice. Learn the difference. What are you ethically required to do, and how can you minimize your risk?

CLE: 1.5 Hours of Which 0.5 Hour Applies to Legal Ethics;
Legal Specialization: 1.5 Hours Legal Malpractice

18 SOLO Private Investigation and Legal Ethics

Forensic private investigators often act as agents of a lawyer and/or the lawyer's client. If your investigator does not follow the law, will your client's case be harmed? Will you, the lawyer, face discipline? Explore these issues in light of recent developments in the field.

CLE: 1.5 Hours of Which 1.0 Hour Applies to Legal Ethics

19 TAX International Tax Compliance Issues for the Global Economy

Learn the latest on foreign account and asset reporting requirements, the impact of the 2010 HIRE Act and the IRS Offshore Voluntary Disclosure Initiative affecting your clients in this rapidly changing world.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Taxation

20 TE Non-Probate Transfers: Planning and Administration Issues

An analysis of issues relating to transfer at death of assets passing outside of a Will or Trust, such as joint tenancy property, insurance, retirement accounts and other property subject to beneficiary designations. Learn the rules relating to distributions from retirement plan accounts, and limitations on non-probate transfers because of community property or other rights of a surviving spouse.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Estate Planning
Trust & Probate Law

Thursday, October 11

4:15 pm–5:15 pm

21 BL A Walk Through the Franchise Laws

A general introduction to California and federal laws relating to franchising and related topics (including business opportunity laws). This session will be of interest to transactional attorneys and litigators, especially general practitioners.

CLE: 1.0 Hour

22 CYLA Basic Skills Training for New Attorneys

This program is full of tips and tricks for many of the issues and questions facing new attorneys when entering the work force. Topics include how to start working in a top law firm, gain years of experience in days, produce winning briefs with no experience, how to maximize billable hours, and more.

CLE: 1.0 Hour

23 CAC Typography for Lawyers: Best Practices for Persuasive Documents

Lawyers are not just writers, they are professional publishers. Learning typography optimizes written work for the reader's benefit, improving writing and advocacy. Hear legal-typographer and author Matthew Butterick discuss composition, formatting, page layout, and fonts for briefs and pleadings. Enhance your appellate briefs' visual design to make them look their best!

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Appellate Law

24 FL Family Law Basics: Initial Interview To Temporary Orders

This broad-based program in Family Law basics covers jurisdiction initial paperwork, disclosures, motions and temporary orders. Speakers also will cover alternate dispute resolution, and substantive issues including custody, visitation, support and property division.

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Family Law

**25 LPMT E-Discovery Evolution: Crawl, Walk then Run Your Case**

Strategy matters, and litigation is a term of art and a little showmanship. Learn how to strategize during a case to get the most out of each other for the clients' benefit.

CLE: 1.0 Hour

26 LAP Coping with the Unique Challenges of Legal Practice

An examination of the unique aspects of legal practice; the substance abuse, depression, anxiety and stress problems often encountered by legal professionals; and strategies and resources for addressing these concerns.

CLE: 1.0 Hour Detection & Prevention of Substance Abuse

27 LSP When Judges Cross the Line

When does judicial personality cross the line and become a failure to be patient, dignified and courteous within the meaning of the Code of Judicial Ethics? When does courtroom control become an ethics issue? What happens if a judge displays bias based on race, gender or sexual orientation? Can a judge's legal error ever be misconduct? Members of the Commission on Judicial Performance discuss where the lines have been drawn, in case law and judicial disciplinary decisions.

CLE: 1.0 Hour Legal Ethics

28 LSTF/SCDLS Understanding Attorney Client Trust Accounts

An overview of the obligations an attorney maintains over a client's money when held in an attorney-client trust account. Areas covered include: IOLTA, preserving the identity of funds and avoiding commingling, handling of retainers and advance fees, disbursements, and recordkeeping. Discussion includes how IOLTA funds provide for civil legal aid to low-income Californians.

CLE: 1.0 Hour Legal Ethics

29 SOLO Evidence Tricks and Traps for the Civil Practitioner

Many lawsuits rise and fall on the admissibility of evidence. Learn the tricks of the trade -- and some traps for the unwary -- from two experienced civil trial attorneys.

CLE: 1.0 Hour

30 TAX Life Insurance Planning in Today's Environment

Learn when and how to use life insurance to help achieve your client's estate planning goals. Take away planning tips, and learn about the tax and other compliance issues associated with these trusts.

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Estate Planning Trust & Probate Law; 1.0 Hour Taxation

31 BL Uniform Commercial Code and the Mortgage Crisis

The mortgage foreclosure crisis has highlighted the role of Uniform Commercial Code (UCC) Articles 3 and 9 in the creation, packaging, sale and enforcement of negotiable mortgage notes and other payment obligations. This program will address current legal issues, summarize key court cases, and offer a forecast for the future.

CLE: 1.5 Hours

32 ADR Successfully Mediating with Self-Represented Litigants

Parties are representing themselves more and more. They have varying levels of knowledge and sophistication. This panel of experienced professionals will discuss the challenges presented by self-represented litigants and approaches to dealing with them. Bring your own experiences and questions, and join us for a lively discussion!

CLE: 1.5 Hours

33 FEE Liens and Charging Liens: Attorneys Getting Paid

Liens are a potent tool for collection. A panel of fee experts address key topics, including the creation of liens by the attorney-client fee agreement and implied by law and enforcement of the lien, and discuss recent cases where a lien may have made a difference.

CLE: 1.5 Hours

34 COAF Neuroscience of Fairness and Decision-Making in the Legal Profession

A discussion on emerging neuroscience research showing how people interact with one another. Panelists will examine studies that show how we determine intelligence, threat, competence and collegiality, and suggest ways to eliminate implicit bias and alter decision-making in the daily practices of attorneys and increase fairness in the legal profession.

CLE: 1.5 Hours Elimination of Bias

35 CRIM Hearsay Evidence

The California evidence rules against hearsay evidence has more than 20 exceptions. This basic seminar will explore the exceptions to the hearsay rules so you can confidently get in your evidence and meet the objections from opposing counsel in criminal and civil trials.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Criminal Law

36 LSP/ACFLS Dude, I'm 14 and I'm Here to Address the Court

California has a new statute and rules governing children's direct participation in child custody cases. The law now creates a presumption in favor of permitting 14-year-olds to address the court. This program discusses the policies and practical issues for judges, lawyers, mediators and child custody evaluators implementing these new rules.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Family Law

37 PL New FPPC Regulations: What You Need to Know!

California's Fair Political Practices Commission (FPPC) not only enforces the law, it drafts regulations affecting public officials, candidates for office, lobbyists, and others in the political process. Actions by the FPPC in recent years have affected gifts to officials, campaign reporting and fundraising, conflicts of interest, and attendance at events. Learn the new regulations so you can help keep your clients from unwittingly violating the law.

CLE: 1.5 Hours

38 PL An Update of Recent United States Supreme Court Cases

Professor Laurie Levenson will review the most interesting civil and criminal cases in the past year before the United States Supreme Court.

CLE: 1.5 Hours

Friday, October 12

8:30 am–10:00 am

39 RP Recent Developments in the Treatment of Mechanic's Liens in Bankruptcy

California mechanic's lien law has undergone significant changes. Speakers will discuss these changes and recent developments, including the effect of recent case law, including Pioneer Construction v. Global Investment Group in maintaining and perfecting mechanic's lien rights.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Bankruptcy

40 SCDLS Use of Discovery in Unlawful Detainer Defense Litigation

Panelists will discuss and demonstrate the use of discovery techniques in defending unlawful detainer cases – when it should be considered and when it would not be productive.

CLE: 1.5 Hours

41 SBC Ethical Guidance for the Changing World of Technology

Technological advances both help and complicate our lives. In this entertaining session, panelists explore how advances in technology may change the ethical landscape of a law practice.

CLE: 1.5 Hours Legal Ethics

42 WC Use of Medical Marijuana in California Workers' Compensation

A discussion on litigation regarding the use of medical marijuana in the treatment of a workers' compensation claim. Panelists will include a district attorney, medical doctor, and an applicant and defense attorney.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Workers' Compensation Law

Friday, October 12

10:30 am–12:00 noon

43 AJC Access to Justice: Critical Issues and Recent Developments

An overview of recent developments affecting legal services, the courts, and access to justice. Panelists, including Justice Goodwin Liu, will discuss the right to counsel in civil cases, language access, the foreclosure settlement, pending legislation, pro bono, ethics, and self-represented litigants.

CLE: 1.5 Hours of Which 0.5 Hour Applies to Legal Ethics

44 ADR Video and Telephone Mediations: Success In the Technology Age

An interactive program for the advocate and mediator. Success has come to telephone and videoconferencing mediations. Explore the protocols, issues about maintaining confidentiality, unique ethical issues, and the economics of videoconferencing and telephone mediations.

CLE: 1.5 Hours of Which 0.5 Hour Applies to Legal Ethics

45 FEE Attorneys Fees: Practically, Ethically

Practical tips and current legal developments to help attorneys avoid fee disputes with clients and ensure payment of fees. Get valuable insights into structuring fee agreements, and learn about the legal and ethical aspects of collecting attorney's fees.

CLE: 1.5 Hours Legal Ethics

46 COPRAC The Briefcase Litigator in an Electronic World

This program is primarily aimed at litigators who are not computer savvy. It will cover the ethical implications of dealing with electronic discovery issues, including inadvertent disclosure and the attorney's duty of competence.

CLE: 1.5 Hours Legal Ethics

47 FL The Top 10 Cases Used By Family Law Forensics

A review of the top 10 cases that expert family law forensics use in family law matters concerning reimbursements, valuation, income, tracing and analysis or related family law issues.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Family Law

48 IP Hot Topics in Copyright Law

A mix of information for the copyright practitioner and information for non-IP attorneys on recent developments in copyright law.

CLE: 1.5 Hours

49 IL Social Media in the Global Workplace: What Laws Employers Need to Know

A panel of experienced multi-national employment attorneys will review laws in the United States and countries worldwide on what employers can and cannot do in managing social media in the workplace. Take away their 10 best practices.

CLE: 1.5 Hours

50 LPMT The Cloud: Secure? Yes. Ethical? Not so FAST!

It's essential to conduct due diligence regarding a vendor's security practices to insure the confidentiality of client data. Even if the data is believed to be secure, it may violate an attorney's legal/ethical obligations. Learn the next step-- assuring client communications are secure and ethical.

CLE: 1.5 Hours of Which 1.0 Hour Applies to Legal Ethics

51 SCDLS Legal and Ethical Implications of Loan Modification and Other Mortgage Rescue Services

Speakers from the State Bar Office of Chief Trial Counsel and the California Attorney General's Office will discuss the latest developments in SB 94 prosecutions, how the AG's office has responded, and how the State Bar has investigated and prosecuted SB 94 violations. Speakers also will address the latest trends in mortgage service relief scams, including mass joiners and predatory loan claims.

CLE: 1.5 Hours Legal Ethics

52 TAX When Trust Administration Goes South

All too often, the subtrust division that is supposed to occur under a Bypass Trust or QTIP Trust goes ignored when the first spouse dies. This presentation examines the consequences of failing to fund subtrusts after the death of the first spouse, and provides practical advice to the practitioner who is faced with advising his or her client on how to administer a trust that was never split.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Estate Planning Trust & Probate Law; 1.5 Hours Taxation

53 TE Recent Developments in Probate, Trusts, Guardianships and Conservatorships

A summary of California and federal cases, statutes, tax rulings and regulations affecting trusts, guardianships, conservatorships, and probate.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Estate Planning Trust & Probate Law

**54 WC Diminished Future Earning Capacity**

In a post-Ogilvie environment both applicant's and defendant's need a road map. Consider this session the beginning of a how-to checklist outlining what, who, how and why the parties need to litigate the question of Diminished Future Earning Capacity.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Workers' Compensation Law

55 BL Cyberspace Law Boot Camp 2012

From Apple to Zynga, online privacy and free speech are hot topics. But what's really going on in the Congress, companies, and courts? What steps should you advise your clients to take now to avoid expensive lawsuits, bad press, and being hauled to Washington for government investigations? Cyberspace law experts will provide an overview of new developments and emerging issues.

CLE: 1.5 Hours

56 CYLA Best Practices for Responding to EEOC & DFEH Charges

This program will focus on best practices for responding to EEOC and DFEH charges, including preparing position statements, responding to requests for information, and handling on-site investigations and fact-finding conferences.

CLE: 1.5 Hours

57 CAC California Supreme Court Practice

A panel of experts discusses practice before the California Supreme Court, including seeking and opposing review, briefing on the merits, oral argument, and the role of amicus curiae.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Appellate Law

58 COGIP At the Intersection of Change: Navigating Your Path Through the Affordable Care Act

Although the political and judicial debate over the law continues to rage, there is a need to understand and start to prepare for the potential implications the law may have on individual and group health plans. Get an update on the current health care reform landscape. Panelists will review the significant "play or pay" provisions, summary of benefit coverage notification requirements, and W-2 health care expenditure reporting requirements.

CLE: 1.5 Hours

59 FEE Grace Under Pressure: Successfully Handling Fee Disputes

Fee disputes can be stressful and potentially dangerous. Approaching them with civility may maximize your recovery while avoiding insurance claims and State Bar complaints.

CLE: 1.5 Hours of Which 0.5 Hour Applies to Legal Ethics

60 COPRAC Ethics Update 2012: Significant Developments in the Law of Lawyering

Panelists will review and analyze cases and ethics opinions published during the last 12 months which affect the law of lawyering.

CLE: 1.5 Hours Legal Ethics

61 CRIM/PL AB 109: Realignment - One Year Later

Realignment, called the most significant change in criminal law since Three Strikes, has diverted thousands of convicted felons from state prison to county jails. Hear from the experts on the true legal, practical, and fiscal impacts of Realignment on the first anniversary since the landmark law took effect.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Criminal Law

62 IP Hot Topics in Trademark Law

A mix of information for the trademark practitioner and information for non-IP attorneys about recent developments in trademark law.

CLE: 1.5 Hours

63 PL California Pension Reform – The Public Attorney's Role. What are your duties?

A discussion on the legal and ethical obligations of public attorneys, as agencies push for pension reform in this tumultuous economic climate. This presentation will cover the potential conflicts in being a recipient of pension benefits, while representing the overall interest of an agency. Panelists will address the ethical obligations of the public attorney if the attorney discovers the client is providing false and/or misleading information to the unions and/or the public.

CLE: 1.5 Hours

64 TAX The Taxation of Judgments and Settlements

In 1996, Congress amended Internal Revenue Code Section 104(a)(2) to exclude from gross income any damages received on account of a "personal physical injury." This panel will discuss the current state of the law, as well as provide practical tax advice, including guidance regarding information reporting (W-2 and 1099) in the context of employment related cases.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Taxation

65 TE Competently Litigating Competency in Trust and Estates Matters

This program will address evidencing and demonstrating a testator's/settlor's capacity to make, amend or revoke estate planning instruments. Specific topics include developing a record anticipating a capacity contest, working with experts, taking useful depositions, and effectively examining law and expert witnesses at trial.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Estate Planning Trust & Probate Law

66 WC That's an Invasion of Privacy! HIPPA Issues in Discovery

What is all the Hoopla about? This panel will cover the basics of HIPPA, what documents are protected and how to handle them during and after the case. Learn about privacy in the setting of a workers' compensation case, and the judicial perspective in relation to privacy objections to both testimony and documentary evidence.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Workers' Compensation Law

Friday, October 12

4:15 pm–5:15 pm

67 BL The Upcoming \$1.5 Trillion Commercial Debt Maturity Issues

Learn about Chapter 11 real estate cases, including setting up a case, cash collateral of cross-collateralized properties, interest rates, Section 1111(b) issues, and commercial lease assumption and rejection and claim allowance.

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Bankruptcy

68 CYLA Foundations of Probate Litigation: Incapacity and Undue Influence

A practical overview of the two most common bases for commencing litigation to overturn an estate plan: incapacity and undue influence. The presentation will address issues of incapacity and undue influence as they pertain to lifetime giving and to allegations of misconduct by trustees and other fiduciaries.

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Estate Planning Trust & Probate Law

69 COGIP Protecting Your Practice - Managing Risks from All Directions

Being properly insured can be as vital to your law practice's survival as avoiding malpractice pitfalls. Most people would never consider opening a business without buying insurance, but many fail to consider how protecting their practice can be as important to their law firm as flood insurance is to protecting their home.

CLE: 1.0 Hour

70 FL Bias: The Enemy of Persuasion

Snap judgments, preconceived notions, and stereotypes sometimes have a greater effect on the decision-making process than the evidence of the law. This trial advocacy course will identify the sources of bias which may influence family law judicial officers or child custody evaluators, and how to overcome bias in the courtroom.

CLE: 1.0 Hour Elimination of Bias; Legal Specialization: 1.0 Hour Family Law

71 IL/IP Protecting Intellectual Property of U.S. Owners in the International Area

This program will cover strategic decisions in advising clients with respect to the protection and filing patents, trademarks, domain names, and copyrights outside the United States, and enforcing or defending such rights in foreign countries.

CLE: 1.0 Hour

72 LAP Coping with the Unique Challenges of Legal Practice

An examination of some of the unique aspects of legal practice: the substance abuse, depression, anxiety and stress problems often encountered by legal professionals; and strategies and resources for addressing these concerns.

CLE: 1.0 Hour Detection & Prevention of Substance Abuse

73 LIT Coaching for the New Practitioner: What They Didn't Teach You In Law School

Get direction and advice on unwritten rules and best practices for courtroom conduct, communication with other counsel and suggestions for overall practice of law and developing a young lawyers' community reputation.

CLE: 1.0 Hour

74 OCTC/SBC Staying Out of Hot Water: Current Legal Ethics Issues

A panel of experts from the State Bar's Office of the Chief Trial Counsel, the Association of Disciplinary Defense Counsel, and a State Bar Court judge will discuss current legal ethics issues from a discipline system insider's perspective.

CLE: 1.0 Hour Legal Ethics

75 PL Who, What, Where, When, and Why? Free Speech Traps for the Unwary in the Public Arena

An overview on the legal restrictions on free speech on public property and in the public workplace. Learn about what limitations many public entities place on free speech at public places and events, and the legal limitations placed upon public employees engaging in speech about their employers. Gain practical advice for dealing with private and public controversies in the public workplace.

CLE: 1.0 Hour

76 TAX Tax Considerations for Troubled Companies

An overview of the tax issues to consider for troubled companies, including personal assessments against corporate officers for unpaid taxes.

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Taxation

77 TE Trust Me and My Records

Reviews trustee record keeping and retention, a trustee's statutory duties to report and account, beneficiaries' rights to access trust records, to whom do these records belong, trustee attorney-client confidentiality issues, and what to do with trust records when the administration is finally over.

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Estate Planning Trust & Probate Law

78 WC Use of Social Media and Electronic Discovery in Litigating Workers' Compensation Cases

A focus on clients as "Friends", and how to avoid both conflicts of interest and breaches of attorney/client privilege, as well as how to ethically use social media in the discovery phase. Learn about searching public pages and how to use them to produce admissible evidence at trial.

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Workers' Compensation Law

Saturday, October 13

8:30 am–10:00 am

79 AN/IP Privacy of Internet, Social Media and Mobile Transactions Under Federal and California Law

Explores the complications and ethical issues stemming from the explosive influence of new technologies, with an emphasis on privacy-related protections under federal and California Law.

CLE: 1.5 Hour of Which 1.0 Hour Applies to Legal Ethics

80 BL Health Law Issues for the Non-Health Lawyer

Lawyers often encounter health law issues (without even knowing it) as a result of handling a case or transaction, or giving advice, where their client or other party is in the health care field. Sometimes the health law issue is pivotal to the case or the transaction and is not discovered until it's too late. Learn the basics of key health laws, and hear war stories about what happened to those who discovered the health law issues too late.

CLE: 1.5 Hours



81 FEE Billing 101: Don't Get Caught With Your Pants Down

Three experts on fee arbitration will discuss ethical billing practices and ways to avoid getting into trouble with clients and the State Bar. Speakers also will address block billing, charging for paralegals, Lexis access and team meetings.

CLE: 1.5 Hours Legal Ethics

82 COPRAC ABA Ethics 20/20 Update

The ABA Commission on Ethics 20/20 is studying the impact of technology and globalization on the legal profession, and in August 2012 is expected to make recommendations for changes to the ABA rules and policies. Find out what California lawyers need to know about the ABA's action on these recommendations, and how current California law and the proposed new California Rules of Professional Conduct compare to these policies.

CLE: 1.5 Hours Legal Ethics

83 EL California Environmental Quality Act: Background, Updates and Cautionary Tales

CEQA is an important consideration in project approvals ranging from residential and commercial developments to energy projects to local regulations. Learn the basics of the CEQA review process. Speakers also will address litigation strategies, recent trends, legislation, regulations and case law.

CLE: 1.5 Hours

84 FL Recent Developments In Family Law

This annual program will review new cases, statutes, and rules relating to all aspects of the practice of family law.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Family Law

85 IL Cross-Border Litigation: Recent Developments and Hot Topics

A review of recent developments and hot topics in resolving international disputes. Topics will include how safe and predictable is the attorney-client privilege and discovery, the Internet's impact on jurisdiction and service of process, enforcement of judgments, and strategies to use when dealing with cross-border litigation.

CLE: 1.5 Hours

86 LL Health Care Reform: What Can Employers Expect in 2012 and Beyond?

The landmark health care reform has the potential to change our nation's health care system and the workplace by 2018. While important changes are already in effect, health care reform faces an uncertain future through challenges in Congress and the courts. Learn about the pending congressional and legal challenges to health care reform, and the short-term and long-term implications of the existing legislation, including health insurance reforms and other changes effective in 2012 and more.

CLE: 1.5 Hours

87 LSP Mastering the Art of Trial Presentation

When trial presentation is an art - it can be mastered. This perennial favorite program will give you the tools to prepare and effectively present a civil case for trial. Learn valuable insights on trial issues that frequently become critical on appeal. Let the experts teach you the dos and don'ts of trial presentation.

CLE: 1.5 Hours

88 RP Aftermath of the Dissolution of Redevelopment Agencies in California – What Happens Next?

Following the California Supreme Court's decision upholding the dissolution of California's redevelopment agencies, cities have been left with the task of winding down their former redevelopment agencies, seeking legislative fixes to AB 26, and looking for alternative means to support economic redevelopment. This program will discuss the ongoing impact of redevelopment dissolution on public and private projects, and what new form of economic development will emerge.

CLE: 1.5 Hours

89 TE Culturally Competent Trusts and Estates Practice

In a globalized and multicultural world, developing cultural competence is necessary and profitable to obtaining, keeping and satisfying clients. This course provides tools to help trusts and estates practitioners gain self-awareness about how they encounter culture, the language to talk about it, and the reflective practices to learn from it.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Estate Planning Trust & Probate Law

90 WC Give the Judge a Break! MSC and Trial Practice & Procedure

A review of MSC and trial practice and procedure. Learn when you should start filling out stipulations and issues, and what they really mean. Panelists discuss which evidence is crucial to be listed and presented, what is the insurance coverage, average weekly wage and what should you really list under the "other" issues.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Workers' Compensation Law

Saturday, October 13

10:30 am–12:00 noon

91 AN A Primer on California Competition Law

An overview of three important areas of California law, and the critical issues faced by practitioners: the Cartwright Act, the UCL, and the California Unfair Practices Act.

CLE: 1.5 Hours

92 BL Mortgage Lending Update

A review of the impact of mortgage lending on consumers and financial institutions, including the Dodd-Frank bill, the new Consumer Financial Protection Bureau, hot topics in mortgage lending and banking litigation, and other timely developments in consumer financial services law.

CLE: 1.5 Hours

93 ADR/LIT ADR Update: Arbitration and Mediation Legal Developments

The past year has seen many significant developments affecting mediation and arbitration including AT&T Mobility v. Concepcion (invalidating class action waivers) and Cassel v. Superior Court (finding mediation confidentiality applicable to attorney-client conversations outside the presence of other mediation participants). In addition to discussing key cases, the speakers will review statutory changes.

CLE: 1.5 Hours

94 CFC State Court Practitioners' Playbook for Mastering Federal Court

Speakers will compare and contrast key differences between federal and state civil practice, and highlight potential traps for the unwary in federal court. Topics include a discussion of differences in pleading rules and requirements, removal and remand, Code of Civil Procedures Section 998 versus Rule 68 demands, expert designation, motion practice, and trial.

CLE: 1.5 Hours

95 COPLI Malpractice & Ethics Exposures for Small Firms

Most attorneys are familiar with the ethical rules, but may not be fully aware how modern practice poses new risks of ethics violations. Heavy reliance on technology may translate into exposures such as breach of confidentiality, conflicts of interest, loss of privileges, inadequate development of evidence and problems associated with e-discovery. Learn about the application of ethical rules to everyday situations.

CLE: 1.5 Hours Legal Ethics; Legal Specialization: 1.5 Hours Legal Malpractice

96 COPRAC Conflicts 101: How to Identify and Deal With Them

Learn how to identify and address conflicts of interest.

CLE: 1.5 Hours Legal Ethics

97 FL Ethical Risk Management for Attorneys Serving Families through Change: Dissolution & Death

Explores common risk management issues faced by attorneys serving the needs of families through their significant life changes. Learn how awareness of the Rules of Professional Conduct and other statutes regulating the practice of law help attorneys avoid risk management pitfalls that can lead to claims.

CLE: 1.5 Hours of Which 1.0 Hour Applies to Legal Ethics; Legal Specialization: 1.5 Hours Family Law

98 IL Visa War Stories: The Latest in Consular Processing

Learn about U.S. State department worldwide visa issues, challenges, opportunities, and the outlook for 2013.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Immigration

99 LSP Hot Topics in the World of Legal Ethics

Learn about key developments in the law of lawyering, and take home important risk management tools to help avoid State Bar complaints/discipline, legal malpractice and third-party claims, fee disputes, disqualification motions and judicially imposed sanctions.

CLE: 1.5 Hours Legal Ethics; Legal Specialization: 1.5 Hours Legal Malpractice

100 LIT/CAC A Beginner's Guide to Civil Writ Practice in the Courts of Appeal

An exploration of civil writ practice, procedures, and techniques by members of the bench and bar. Discover the criteria used for grant or denial of writ petitions, and learn how to avoid common drafting mistakes.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Appellate Law

101 RP California Association of Realtors (CAR) Residential Purchase Agreement - Traps for the Unwary

This program will cover California's most widely used form of residential purchase and sales agreement, the California Association of Realtors "Residential Purchase Agreement" (RPA-CA), and its commonly used attachments, as well as recent appellate decisions and statutes impacting use of the form.

CLE: 1.5 Hours

102 TAX Handling Franchise Tax Board and State Board of Equalization Audits

The presentation will cover the handling of audits by the FTB and SBOE through review of the entire examination process, including the administrative procedures for appeals or settlement.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Taxation

Saturday, October 13

2:15 pm–3:45 pm

103 BL Hot Topics and Trends in Consumer Bankruptcy Law

An analysis of the major new cases from the U.S. Supreme Court, 9th Circuit and California Bankruptcy Courts in the context of a Chapter 7 and Chapter 13 filing. Speakers will address decisions on the Means Test and income, dischargeability, Chapter 20 cases, and Chapter 13 plans, as well as critique new trustee investigation approaches.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Bankruptcy

104 CAC/CRIM Habeas Strategies in Criminal Appellate Practice

Learn when and how to pursue state habeas petitions in tandem with a criminal appeal, and how to preserve issues in a state appeal for a federal habeas petition. The nuts-and-bolts of federal habeas practice also will be discussed.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Appellate Law; 1.5 Hours Criminal Law

105 CAC/FL Appellate Tips for Family Law Practitioners

Because appellate issues in family law can be complex, practitioners must be able to identify and respond to them quickly. This program addresses practical issues facing family law lawyers, including record preservation, evidentiary burdens, appealability, and stays on appeal.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Appellate Law; 1.5 Hours Family Law

106 COAF Let's Make It Happen: Strategies for Achieving Diversity in the Legal Profession

This session will focus on successes and ongoing challenges in the legal profession diversity pipeline, and provide the opportunity to identify and discuss solutions and areas of collaboration among different entities in the legal profession.

CLE: 1.5 Hours Elimination of Bias

107 CRIM Digital Evidence and Search Warrants for Electronic Evidence

This session covers what every lawyer should know about search and seizure of electronic media devices (computers, cell phones, PDAs, etc), federal privacy statutes governing digital information in possession of service providers, and how to admit electronic evidence in court.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Criminal Law

108 IP The Basics of Intellectual Property

Learn the basics of intellectual property law including patents, trademarks, copyrights and trade secrets.

CLE: 1.5 Hours

**109 LSP Expert Witness Cross-Exam Workshop – the Plaintiff's Expert**

Participants learn how to present and challenge expert testimony in trial and have the opportunity to conduct cross-examination of actual expert witnesses provided by Econ One Research, Inc. Using a “lost profits case,” participants cross the plaintiff’s expert in the Saturday session and cross the defendant’s expert in the Sunday session. Attorneys are encouraged to attend either or both sessions.

CLE: 1.5 Hours

110 LIT Insurance Law for Litigators

Virtually all forms of litigation -- from personal injury to business litigation -- have significant insurance issues. Learn about insurance law and issues for the litigator from the perspective of the policyholder, plaintiff and insurance company. This program is an excellent summary and analysis for both the expert and newcomer to insurance law.

CLE: 1.5 Hours

111 OPC/AIC Ethics Issues Arising From the Use of Technology and the Web

Explores the ethical issues and dilemmas that come up in law practice in technology and other cases, and the use of technology and the Internet by lawyers, clients, witnesses, jurors and judges. Litigation in patent and technology cases raises many ethical issues, as does the transactional work and patent and trademark prosecution. This program will raise questions so lawyers are better prepared for dealing with ethical issues and their own use of the Internet in their law practice.

CLE: 1.5 Hours Legal Ethics

112 RP Strategies and Classic Mistakes for Commercial/Residential Lease Workouts — From Tenant and Landlord Perspectives

In light of the current economic environment, and with the increase in the number of tenant defaults and the resulting adverse effect on landlords, this program will review strategies for handling commercial and residential lease workouts and defaults from both tenant and landlord perspectives. Speakers will discuss important lease provisions and litigation tactics/strategies for attorneys to reduce the litigation costs.

CLE: 1.5 Hours

113 RP Making Green Real: Current Issues and Developments in Green Leasing, Certification, and Construction

Even in this difficult economy, landlords and tenants are negotiating green lease provisions, constructing green improvements and obtaining green certifications. Learn about green lease basics and advanced issues relating to green office/retail leases, recent developments in LEED and CalGreen, energy benchmarking/disclosure, and legal/practical issues related to green improvements in office or retail leases.

CLE: 1.5 Hours

114 WC That Pesky Substantial Evidence Rule 10606—What Does It Really Look Like?

A nuts and bolts presentation on the definitions and case law relating to substantial evidence. Learn about the four Ws: Who (provides/builds), What (does it look), Where (do you find it), and When (should it be fully developed). Presenters will review both medical reporting and vocational expert reporting from a substantial evidence standpoint.

CLE: 1.5 Hours; Legal Specialization: 1.5 Hours Workers' Compensation Law

Saturday, October 13

4:15 pm–5:15 pm

115 LSP/ABPLA Legal Liability and Ethical Dilemmas: The Case Within A Case

William F. McMurtry, President of the American Board of Professional Liability, will discuss common ethical dilemmas which all attorneys face, and offer strategies to address these legal malpractice issues.

CLE: 1.0 Hour Legal Ethics; Legal Specialization: 1.0 Hour Legal Malpractice

116 BL Advising the “Pre-Public” Company

A discussion of topical issues relevant to later-stage private companies, including the emergence of secondary trading markets for private companies, and issues to consider in advance of a potential public offering.

CLE: 1.0 Hour

117 CYLA Introduction to the Expedited Jury Trial

A review of the new statute permitting one-day trials, and other commentary on uses, advantages and drawbacks of expedited jury trials.

CLE: 1.0 Hour

118 CYLA/IP Protecting and Leveraging Your Clients' IP Rights and New Patent Law Implications

Identifying and protecting clients' intellectual property rights provide value-added services. This session will cover what initial advice should be provided, what can be patented, trademarked, copyrighted, or kept as a trade secret, how to obtain a patent, trademark, or copyright, timeline issues and more.

CLE: 1.0 Hour

119 CAC Advocate in Style for Better Results

Do you have “id.” or “ibid.” anxiety? Do you know when to write “section” or “§”, or why never to write “CCP”? Few lawyers know how to cite according to the California Rules of Court. Learn why conforming to the California Style Manual makes for effective advocacy.

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Appellate Law

120 CRIM Cross-Examination with a Plan, Control, and Confidence

In this practical presentation, explore planning your cross, crafting your questions, dealing with hostile witnesses, and learning what to avoid.

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Criminal Law

121 FL Representing Minors in Family Law, Dependency & Guardianship Cases

This presentation will review the unique practice of representing minors in Family Law, Dependency, and Guardianship case venues. Panelists will compare and contrast the obligations and duties of minor’s counsel in each venue, and review evidentiary issues, available resources, the roles of the different players in each system, and the varying approaches of each court.

CLE: 1.0 Hour; Legal Specialization: 1.0 Hour Family Law

122 LAP Coping with the Unique Challenges of Legal Practice

An examination of the unique aspects of legal practice, substance abuse, depression, anxiety and stress problems often encountered by legal professionals, and presentation of strategies and resources for addressing these concerns.

CLE: 1.0 Hour Detection & Prevention of Substance Abuse

123 LIT Summary Judgment: Recent Developments and the View From the Bench

A discussion on recent developments in summary judgment law and procedure from the judicial perspective.

CLE: 1.0 Hour

124 OPC Lawyering on the Outside: Electronic Communications & Social Networking vs. Ethics & Professional Responsibility

Lawyers must understand their ethical and professional responsibilities in this age of public electronic communications. Panelists will discuss issues related to the attorney-client privilege, duties of competence, loyalty and confidentiality, formulation of attorney-client relationships, contact with represented parties, ethical advertising, multi-jurisdictional & transnational practice of law, and the unauthorized practice of law in the context of common modern technology used in the practice of law.

CLE: 1.0 Hour Legal Ethics

125 SOLO Social Media's Impact in Employment Litigation and the Workplace

Explores the expanding aspect of the impact of social media in employment litigation, from the plaintiff and defense perspective.

CLE: 1.0 Hour

126 SOLO ERISA - A Primer

ERISA overlaps many practice areas and is an elusive area of law for many practitioners. This program will provide an overview of ERISA, including its administrative and fiduciary rules, and why they matter. Panelists will discuss what happens when a claim is not paid, and review the administrative appeal processes, discovery rules, and available legal remedies.

CLE: 1.0 Hour

Sunday, October 14

8:00 am–9:30 am

127 LSP General Session: Building the “Lifestyle Law Firm”™: Lead Generation, Lead Conversion and Client Retention Strategies

There are 3 key areas attorneys must focus on to build a “lifestyle law firm”: 1) lead generation— attracting more qualified clients; 2) lead conversation— converting more prospects into paying clients; and 3) client retention— doing excellent work so you can get repeat business and repeat referrals. This session will forever change the way you look at converting prospects into paying clients.

CLE: MCLE credit not offered

Sunday, October 14

8:30 am–9:30 am

128 CYLA Ethics and Civility: Want an Extension? Forget About It!

Why should you care about what opposing counsel and your colleagues think of you if you’re winning? It is critical to understand how, while navigating inherent complexities and pressures, candor and civility can impact your effectiveness and duties owed to your client. Learn about the practical aspects of candor and civility under the Rules and Guidelines of Civility and Professionalism, and discover the traps for unwary, battle worn lawyer.

CLE: 1.0 Hour Legal Ethics

129 IL Alphabet Soup - AIFMD, Solvency II, Basel III, FATCA and Dodd-Frank: Regulatory Highlights for Global Asset Managers

With more asset managers looking to expand, this session reviews the regulatory matters an American asset manager may encounter overseas as well as the matters a European or Asian asset manager may encounter in the United States. This cross-border overview will use case studies based on current issues and examples encountered.

CLE: 1.0 Hour

130 LL “They’re Not Our Employees. Really!” Legal Compliance in the Age of the Contingent Workforce

As companies increasingly rely on independent contractors, staffing firms, and professional employer organizations to meet their labor needs, government regulators and legislatures are increasing their scrutiny of legal compliance of these alternative labor relationships. This session will review legal issues relating to contingent labor, examine administrative agency agendas targeting compliance audits, and offer practical suggestions to avoid or limit legal disputes with your organization’s contractors, temporary and leased employees.

CLE: 1.0 Hour

131 LSP/WLI Recent Developments in Constitutional Law

Noted scholar Dean Erwin Chemerinsky, University of California at Irvine School of Law, will discuss significant issues in federal constitutional law, using recent U.S. Supreme Court decisions as a basis for identifying trends and themes in constitutional law.

CLE: 1.0 Hour

132 LSP Basics of Terminating Residential Tenancies

Representing landlords or tenants in eviction proceedings can be challenging, fun, and rewarding. The skilled practitioner must quickly become aware of the unique facts and circumstances of each case. This basic “nuts and bolts of evictions” class covers a typical residential eviction process -- beginning with the client interview, processing of the Sheriff “lock-out”, security deposit statement requirements, money judgment collection, and damage claims.

CLE: 1.0 Hour



133 LIT The Cocktail Party Conundrum: The Accidental Client

Learn to socialize after work without the stress of worrying whether or not something you say at a party might get you sued or disqualified from future representation. This program will cover the very common dilemma of toeing the line between polite and helpful conversation and giving legal advice.

CLE: 1.0 Hour Legal Ethics

Sunday, October 14

8:30 am–12:00 noon

134 LSP/CEB Key Trial Skills for Family Law Attorneys

A focus on key litigation skills you need to make your family law case, and tips on direct and cross-examination, preparing and using evidence at trial to your best advantage, objecting to testimony and evidence, making an offer of proof, and how to ensure you get your attorneys' fees.

CLE: 3.0 Hours; Legal Specialization: 3.0 Hours Family Law

Sunday, October 14

10:00 am–12:00 noon

135 LIT The Ultimate ADR Update

Review of case law and legislation that has occurred in the past 12 months affecting alternate dispute resolution. Get an up-to-date perspective of case law and legislation affecting arbitration, mediation, other forms of ADR, and related issues such as confidentiality, sanctions, immunity, class waivers, motions to compel ADR, statutes of limitation and more.

CLE: 2.0 Hours of Which 0.5 Hour Applies to Legal Ethics

136 LSP Annual 9th Circuit Published Bankruptcy Cases

A review of the major opinions in bankruptcy cases from the United States Supreme Court, the 9th Circuit Court of Appeals, the 9th Circuit BAP, 9th Circuit Judges and selected California cases. Bankruptcy practitioners, in general, and certified specialists, in particular, will find the program useful.

CLE: 2.0 Hours; Legal Specialization: 2.0 Hours Bankruptcy

137 BL 15 Major Pitfalls in Chapter 7 Bankruptcy Cases

This program reviews 15 classic errors that can severely damage a case, including qualifying for exemptions, venue, annuities, trusts, 341 meeting testimony, Means Test errors, and the timing of filing. Learn how to remedy these crises, and avoid the errors the trustees love to exploit.

CLE: 2.0 Hours; Legal Specialization: 2.0 Hours Bankruptcy

138 ADR Mediation Live - The Good, Bad & Ugly

Live from Monterey, it's "Mediation Live!" An interactive/freeze frame mock mediation for the advocate and mediator demonstrating the good, the bad and the ugly of mediation, coupled with practical and ethical considerations.

CLE: 2.0 Hours of Which 0.5 Hour Applies to Legal Ethics

139 COAF Elimination of Bias in the Legal Profession as Good Business and a Moral and Ethical Imperative

A diverse panel of judges, lawyers, and law professors will discuss practical strategies for eliminating bias and promoting inclusiveness in the legal profession. Learn how to fulfill your ethical obligations regarding non-discriminatory conduct in the practice of law (Rule 2-400 Prohibited Discriminatory Conduct in a Law Practice).

CLE: 1.0 Hour Legal Ethics and 1.0 Hour Elimination of Bias

140 CRIM The Art and Science of Opening Statements

The opening statement sets the tone of your case. Take away practical tips on the art and science of opening statements.

CLE: 2.0 Hours; Legal Specialization: 2.0 Hours Criminal Law

141 LSP Expert Witness Cross-Exam Workshop – the Defendant's Expert

Participants learn how to present and challenge expert testimony in trial and have the opportunity to conduct cross-examination of actual expert witnesses provided by Econ One Research, Inc. Using a "lost profits case," participants cross the plaintiff's expert in the Saturday session and cross the defendant's expert in the Sunday session. Attorneys are encouraged to attend either or both sessions.

CLE: 2.0 Hours

142 LIT What Every Litigator and Mediator Needs to Know About Expedited Jury Trials and EJT Proposed Consent Orders

An overview of EJT rules, procedures, and consent orders. Learn about the EJT process and rules, negotiating effective high/low agreements, EJT Consent Orders, and the options available to parties under the rules.

CLE: 2.0 Hours

143 TE Medi-Cal Long Term Planning Strategies Under Deficit Reduction Act

A review of Medi-Cal law and regulations relating to long-term care eligibility, with detailed treatment of asset and income categories, presentation of strategies for eligibility for single and married persons, integrating new law and regulations with California and federal existing law.

CLE: 2.0 Hours; Legal Specialization: 2.0 Hours Estate Planning Trust & Probate Law

PRE-REGISTRATION & TICKET FEE

Early Bird Registration Deadline: **September 12, 2012**Pre-registration Deadline: **September 19, 2012**

Pre-registration is required for ticketed events and hotel reservations. Use reverse side of this form for your education course selections. For program registration information call 415-538-2508. For special assistance please call 415-538-2210, or email AnnualMeeting@calbar.ca.gov.

Form

Keep a copy for your records.

HOW TO REGISTER

Complete steps 1, 2 & 3 and file pre-registration/ticket form online, fax or mail.

On-line Sign-up electronically at www.calbar.ca.gov/annualmeeting**Fax** Send Pre-registration Form/Course Selector to: 415-538-2368.

If sending by fax, do not mail original form. Faxed registration must include credit card payment and cannot be confirmed by telephone.

Mail Send Pre-registration Form/Course Selector to:
2012 Annual Meeting Pre-registration
The State Bar of California
180 Howard Street
San Francisco, CA 94105-1639

STEP 1

Bar# _____

First Name _____

Last Name _____

Firm _____

Address _____

City, State, Zip _____

Phone _____

Email (required for email confirmations) _____

*Non-attorney spouse/guest name _____

*If your spouse/guest is not an attorney, registration is complimentary.
Attorney spouse/guest must complete separate form and pay registration fee.

** Other includes non-attorney Bar association staff/paralegal/legal secretary/
office administrator/librarian/law student

☐ Check here if you do not want your name and address disclosed to other
2012 Annual Meeting attendees, exhibitors/vendors.

Complimentary to Annual Meeting Registrants (up to \$75 value)
Select One State Bar Section Membership (valid August 3 through December 31, 2012) (For information about a State Bar Section visit www.calbar.ca.gov/sections)

- | | | |
|--|---|---|
| <input type="checkbox"/> Antitrust & Unfair
Comp. | <input type="checkbox"/> International | <input type="checkbox"/> Solo and Small Firm |
| <input type="checkbox"/> Business | <input type="checkbox"/> Labor & Employment | <input type="checkbox"/> Taxation |
| <input type="checkbox"/> Criminal | <input type="checkbox"/> Law Practice Mgmt
& Tech. | <input type="checkbox"/> Trust and Estates |
| <input type="checkbox"/> Environmental | <input type="checkbox"/> Litigation | <input type="checkbox"/> Workers'
Compensation |
| <input type="checkbox"/> Family | <input type="checkbox"/> Public Law | |
| <input type="checkbox"/> Intellectual Property | <input type="checkbox"/> Real Property | |

STEP 2

REGISTRATION FEES

(Select only one.)

- ☐ Attorneys licensed before 9/1/07
☐ Attorneys licensed on or after 9/1/07
☐ Other**

Through Sept 12	Sept. 13-19 and On-site
\$425	\$525
\$325	\$425
\$325	\$425

Subtotal for registration fees: \$ _____

EVENT FEES

will not be accepted without pre-registration fee.

Thursday, October 11, 2012

#	Cost	Total
[144] State Bar Luncheon, John Dean	_____ @ \$48	\$ _____
[145] Opening Night Reception/Exhibit Hall	_____ (# in party)	FREE
[146] California Women Lawyers Dinner, Jackie Speier	_____ @ \$110	\$ _____

Friday, October 12, 2012

[147] Friday Breakfast in the Exhibit Hall (registered attendee only)	_____ yes _____ no	FREE
[148] State Bar Breakfast, Jack Lerner	_____ @ \$35	\$ _____
[149] State Bar Luncheon, Jeffrey Toobin	_____ @ \$48	\$ _____
[150] Friday Zumba/Monterey Sports Club	_____ @ \$10	\$ _____
[151] President's Reception at Museum of Monterey	_____ @ \$45	\$ _____

Saturday, October 13, 2012

[152] Saturday Breakfast in the Exhibit Hall (registered attendee only)	_____ yes _____ no	FREE
[153] State Bar 5K/2K Run/Walk for Justice	_____ @ \$40	\$ _____
[154] Bench/Bar Luncheon & Morrison Address, Morris Dees	_____ @ \$48	\$ _____
[155] Wine Tasting "101"	_____ @ \$10	\$ _____
[156] Saturday Zumba/Monterey Sports Club	_____ @ \$10	\$ _____
[157] Skybox Nightclub Cover Charge	_____ @ \$10	\$ _____

Subtotal from above event fees: \$ _____

Total Registration & Ticket Event

Fees amount enclosed or to be charged: \$ _____

STEP 3

Make check payable to The State Bar of California.

Paying by credit card? Fax registration form to 415-538-2368.

I authorize the State Bar of California to charge my Annual Meeting fees to
my **MasterCard** or **Visa** account. (No other credit cards will be accepted.)

☐ MasterCard ☐ Visa

Account # _____ Exp.Date _____

Cardholder's Name _____
(print as it appears on card)

Cardholder's Signature _____

NOTE: Delegate registration for the Conference of California Bar Associations
is handled by the CCBA. See page 35 for details. Delegates also attending the
Annual Meeting must complete this form and pay the appropriate listed Annual
Meeting registration fee, in addition to their CCBA registration.

2012

Course Selector

Name _____

Bar # _____

Circle the number of the program you wish to attend. Select only ONE in each time slot. Please be aware some program time slots overlap. Select carefully. If you select programs that overlap, we will choose based on availability. Please select an alternative program in the event that a program sells out.

THURSDAY – OCT. 11	PROGRAM NUMBER	ALTERNATIVE PROGRAMS
10:00 am – 12:00 noon	1 2 3 4 5 6 7 8 9 10	1 2 3 4 5 6 7 8 9 10
2:15 pm – 3:45 pm	11 12 13 14 15 16 17 18 19 20	11 12 13 14 15 16 17 18 19 20
4:15 pm – 5:15 pm	21 22 23 24 25 26 27 28 29 30	21 22 23 24 25 26 27 28 29 30
FRIDAY – OCT. 12	PROGRAM NUMBER	PROGRAM NUMBER
8:30 am – 10:00 am	31 32 33 34 35 36 37 38 39 40 41 42	31 32 33 34 35 36 37 38 39 40 41 42
10:30 am – 12:00 noon	43 44 45 46 47 48 49 50 51 52 53 54	43 44 45 46 47 48 49 50 51 52 53 54
2:15 pm – 3:45 pm	55 56 57 58 59 60 61 62 63 64 65 66	55 56 57 58 59 60 61 62 63 64 65 66
4:15 pm – 5:15 pm	67 68 69 70 71 72 73 74 75 76 77 78	67 68 69 70 71 72 73 74 75 76 77 78
SATURDAY – OCT. 13	PROGRAM NUMBER	PROGRAM NUMBER
8:30 am – 10:00 am	79 80 81 82 83 84 85 86 87 88 89 90	79 80 81 82 83 84 85 86 87 88 89 90
10:30 am – 12:00 noon	91 92 93 94 95 96 97 98 99 100 101 102	91 92 93 94 95 96 97 98 99 100 101 102
2:15 pm – 3:45 pm	103 104 105 106 107 108 109 110 111 112 113 114	103 104 105 106 107 108 109 110 111 112 113 114
4:15 pm – 5:15 pm	115 116 117 118 119 120 121 122 123 124 125 126	115 116 117 118 119 120 121 122 123 124 125 126
SUNDAY – OCT. 14	PROGRAM NUMBER	PROGRAM NUMBER
8:00 am – 9:30 am	127	127
8:30 am – 9:30 am	128 129 130 131 132 133	128 129 130 131 132 133
8:30 am – 12:00 noon	134	134
10:00 am – 12:00 noon	136 137 138 139 140 141 142 143	136 137 138 139 140 141 142 143

TRAVEL & HOTEL

Information

Hotel - Discounted Group Rates per Night*

Casa Munras - \$209 (single/double occupancy)



700 Munras Avenue, Monterey CA 93940

Hotel highlights include complimentary wireless Internet access, free parking, complimentary DVD movie library, Sano Spa, and Esteban Restaurant. A 10-minute walk to the downtown Annual Meeting headquarter hotels. Shuttle service will not be provided.

Hotel Abrego - \$209 (single/double occupancy)



755 Abrego Street, Monterey CA 93940

Hotel highlights include complimentary wireless Internet access, free parking, pet-friendly, and fireplace in most rooms. A 10-minute walk to the downtown Annual Meeting headquarter hotels. Shuttle service will not be provided.

Hotel Pacific - \$209 (junior suite, single/double occupancy)



300 Pacific Street, Monterey CA 93940

Hotel highlights include complimentary continental breakfast and afternoon refreshments; room suites feature featherbeds, fireplace, and hardwood floors; located in downtown Monterey across the street from the Monterey Conference Center. Self-parking currently is \$19 per day.

Hyatt Regency Monterey - \$209 (single/double occupancy)



1 Old Golf Course Road, Monterey CA 93940

Hotel highlights include newly renovated guest rooms, Spa, Pebble Beach's Company Del Monte Golf Course, complimentary shuttle to/from the Monterey Airport, free parking, and a daily fee for Internet access. An Annual Meeting headquarter hotel. State Bar shuttle services available to downtown

Annual Meeting headquarter hotels.

Monterey Marriott - \$209 (single/double occupancy)



350 Calle Principal, Monterey CA 93940

Hotel highlights include newly renovated rooms, located in heart of downtown with views of Monterey Bay, and in hotel Spa. An Annual Meeting downtown headquarter hotel. Education and events will be held at the Monterey Marriott.

Portola Hotel & Spa - \$209 (single/double occupancy)



Two Portola Plaza, Monterey CA 93940

Hotel highlights include chocolate cookie upon arrival, pet-friendly, and complimentary fitness center. An Annual Meeting downtown headquarter hotel located adjacent to the Monterey Conference Center. Annual Meeting registration, education and events will be held at the Portola Hotel & Spa.

HOTEL RESERVATION DEADLINE:

September 12, 2012

A block of rooms has been secured for State Bar Annual Meeting attendees at each of six (6) hotels in Monterey. All Annual Meeting registrants are responsible for making their hotel reservation within the State Bar room blocks.

Hotel reservations should be made ONLINE at www.calbar.org/annualmeeting. **Telephone reservations are not accepted; you cannot make your reservation directly with the hotel.** Reservations made after **September 12, 2012** will be provided at the group rate based on availability. If you do not have access to the Internet, call 415-538-2210 or if you do not want to make your reservation online, you can download a *Hotel Reservation Form* from www.calbar.ca.gov/annualmeeting and fax it to the housing bureau.

HOSPITALITY SUITES

Suite requests must be made in writing and sent to Tricia Horan, Office of Section Education and Meeting Services, The State Bar of California 180 Howard Street, San Francisco, CA 94105-1639 or email: tricia.horan@calbar.ca.gov.

MONTEREY AIRPORT

Several airlines provide direct service to and from Monterey, making air travel to this Central Coast destination more convenient. Direct flights are available from Los Angeles (offered by American Eagle at www.aa.com OR United Airlines via Skywest @ www.united.com); San Francisco (via United Airlines SkyWest @ www.united.com); and NEW – from San Diego via Alaska Airlines ([see below](#).)

ALASKA AIRLINES TRAVEL DISCOUNT (ECMG872)

Alaska Airlines is offering State Bar Annual Meeting attendees a special group discount of 7% off Alaska Airlines published fares (except companion or other promotional fares) to and from Monterey, CA. Discount travel dates begin October 8, 2012 and end October 17, 2012. Use the special discount code **ECMG872** when booking your flight online at www.alaskaair.com, or by calling 1-800-252-7522 (a \$15 ticketing fee will be applied if ticket issued by the Group Desk.) The discount will be applied to any flights meeting the contract parameters. Any change or cancellation after ticketing is subject to a service charge. All tickets must be issued online or the Alaska Airlines Group desk. Go to www.alaskaair.com for current baggage allowances and fees and other travel policies. **San Diego travelers – Alaska has added non-stop service to and from San Diego and Monterey, making access to the 2012 State Bar Annual Meeting both affordable and more convenient.**

CAR RENTAL DISCOUNTS

Hertz car rental offers Annual Meeting attendees discount rates on all classes of cars from subcompacts to convertibles and minivans. Reserve online at www.hertz.com or through the Hertz Meeting Sales Desk at 1-800-654-2240. Use the State Bar of California Annual Meeting rental code **CV #676492**.

*The discounted hotel rates are subject to all state, local, and occupancy taxes.



GENERAL Information

ANNUAL MEETING LOCATIONS

The 2012 State Bar Annual Meeting will be held at multiple properties in Monterey. Shuttle service will operate during Annual Meeting hours to and from the Portola Hotel & Spa and Hyatt Regency Monterey. Consult the Annual Meeting Printed Program for details. **See hotel page for facility address.**

Annual Meeting Registration: Portola Hotel & Spa

Exhibit Hall: Monterey Conference Center

Education Classes: All education sessions will be held at the Portola Hotel & Spa, Monterey Marriott, and Monterey Conference Center.

Meetings/Events/Social Functions: Executive Committee/Board meetings will be held at the Hyatt Regency Monterey. Events and social functions will be placed at the Portola Hotel, Monterey Marriott, Monterey Conference Center and Hyatt Regency Monterey.

EARLY BIRD REGISTRATION DEADLINE— September 12, 2012

Register by **September 12, 2012** for the lowest fees and best chance of enrolling in the MCLE courses of your choice. Pre-registration does not guarantee space in a class-- many programs sell out quickly. Registration fees increase by \$100 after September 12, 2012.

PRE-REGISTRATION DEADLINE— September 19, 2012

If the State Bar does not receive your pre-registration by **September 19, 2012** you must register on-site. See Pre-registration & Ticket Fee Form for registration and ticket fees.

PRE-REGISTRATION PROCEDURE

Complete steps 1, 2 & 3 and file pre-registration/ticket form online, fax or mail.

- On-line** Sign-up electronically at www.calbar.ca.gov/annualmeeting
- Fax** Send Pre-registration Form/Course Selector to: 415-538-2368.
If sending by fax, do not mail original form. Faxed registration must include credit card payment and cannot be confirmed by telephone.
- Mail** Send Pre-registration Form/Course Selector to:
2012 Annual Meeting Pre-registration
The State Bar of California
180 Howard Street
San Francisco, CA 94105-1639

GUESTS

If your spouse or guest is not an attorney, registration is complimentary. Spouses and guests who are attorneys must complete a separate pre-registration form and pay the appropriate fee.

CANCELLATION/REFUND POLICY— September 26, 2012

Registration and/or ticket refund requests must be received (not postmarked) in writing by the State Bar of California no later than **September 26, 2012**, and are subject to a \$50 service charge. Refunds for registration fees and ticketed events will not be available after September 26.

SPECIAL ASSISTANCE

Please call 415-538-2210 or email AnnualMeeting@calbar.ca.gov for Special Assistance.

CHILD CARE

Individual arrangements for child care may be made by contacting the concierge at the Annual Meeting hotels.

EDUCATION PROGRAM MATERIALS

All education program materials will be distributed in electronic form. Registrants will receive a USB storage device containing individual files for all education programs at onsite registration. Education program materials also will be available online and accessible before the Annual Meeting. The website address will be emailed to registrants before the meeting, in a registration confirmation notice. We do not distribute a paper copy of Annual Meeting education program materials. USB device sponsored by *West A Thomson Reuters business*.

85TH ANNUAL EXHIBIT SHOW

The 2012 Exhibition will be held in the Serra Ballroom, Monterey Conference, from October 11 to October 13. Make plans to stroll through the exhibit hall and visit with more than 100 vendors showcasing the most up-to-date services and supplies for your law practice.

Exhibitors will host complimentary continental breakfast on Friday and Saturday morning (**by ticket only and for registered attendees**).

EXHIBIT HALL HOURS

Thursday, October 11, 5:30 pm – 7:00 pm (**Opening Night Reception**)
Friday, October 12, 7:30 am – 5:00 pm
Saturday, October 13, 7:30 am–5:00 pm

60TH ANNUAL BENCH & BAR ART EXHIBIT DEADLINE—September 13, 2012

All members of the bench and bar who paint, draw, sculpt, or work in photography or graphic arts may participate in the 60th Annual Bench & Bar Art Exhibit. Awards will be given for oils and acrylics, portraits and figures, watercolors, prints, drawings, mixed media, ceramics, sculpture, and photography. Art Show Rules and entry blanks can be downloaded at www.calbar.ca.gov/annualmeeting or obtained by calling the Annual Meeting office at 415-538-2210 or email AnnualMeeting@calbar.ca.gov. The deadline for Art Exhibit entries is **September 14, 2012**.

The 60th Annual Art Exhibit will be on display from October 11 to October 13 at the Monterey Marriott Hotel, San Carlos Ballroom Foyer.

MINIMUM CONTINUING LEGAL EDUCATION (MCLE)

The State Bar of California and the Office of Section Education and Meeting Services are State Bar of California MCLE approved providers. Programs at the Annual Meeting give continuing legal education credit in all required areas, and most areas of legal specialization. **25** total hours required (12.5 hours may be self-study) with required units in Legal Ethics (4 hours), Detection/Prevention of Substance Abuse (1 hour), and Elimination of Bias in the Legal Profession (1 hour.) Compliance groups and periods:

- Group 1 (A-G, due 2/1/2013)**
- Group 2 (H-M, due 2/1/2015)**
- Group 3 (N-Z, due 2/1/2014)**

Refer to the **Education by Track** and the **Education Program Descriptions** sections of this Preview for program details and courses offering legal specialization.

COURSES IN THE REQUIRED MCLE SUBFIELDS:

Legal Ethics: 1, 3, 5, 6, 17, 18, 27, 28, 41, 43, 44, 45, 46, 50, 51, 59, 60, 74, 79, 81, 82, 95, 96, 97, 99, 111, 115, 124, 128, 133, 138, 139

Detection & Prevention of Substance Abuse: 26, 72, 122

Elimination of Bias in the Legal Profession: 1, 34, 70, 106, 139

TICKETED EVENTS

Ticketed events and speakers are subject to change. Refer to the Annual Meeting Printed Program for final details. Ticketed events are open to all Annual Meeting registrants, and include State Bar Luncheons, Breakfast, President's Reception, Run/Walk and Saturday Evening Event and the CWL Annual Dinner. Registrants may purchase tickets on the Pre-Registration & Ticket Fee Form included in this issue of Preview, or ONLINE by the pre-registration deadline of **September 19**. After September 19, tickets will be available on a first-come, first-serve basis.

CONFERENCE OF CALIFORNIA BAR ASSOCIATIONS (CCBA)

The Conference of California Bar Associations (CCBA) will hold its annual *Conference of Delegates* at the Hyatt Regency Monterey from October 12-14, 2012. Delegates must register directly with the Conference of California Bar Associations. Information on CCBA registration may be found at www.calconference.org. For questions contact Donnasue Ortiz at donnasueortiz@donnasueortizlaw.com.

The State Bar Annual Meeting is a separate event with a separate registration process and fee. Delegates who also wish to attend the State Bar Annual Meeting may register with the form included in this Preview or online at www.calbar.ca.gov/annualmeeting. A State Bar Annual Meeting name badge will be required for admission to all Annual Meeting education programs and shuttle service.





The State Bar of California
180 Howard Street
San Francisco, California 94105-1639

September 12

Early Bird Pre-Registration
& Final Hotel Reservation
Deadlines

September 19

Pre-Registration Deadline

The Annual Meeting Celebrates 85 Years!

**The State Bar of
California extends
its appreciation to
the 2012 Annual
Meeting Sponsors**



State Bar
Business Law Section



A Thomson Reuters business

143 law-related educational
courses among three education
tracks

Up to 18.5 hours participatory
continuing legal education credit

Credit in all required MCLE
subfields: elimination of bias, ethics,
and detection & prevention of
substance abuse

Legal specialization credit in most
practice areas, including legal
malpractice

*Changing the Way in
Which you Practice Law*