



The 3rd Annual
**STUDENT
ENVIRONMENTAL
NEGOTIATIONS
COMPETITION**

In today's law practice, almost all civil cases settle before trial. Negotiation skills are essential. In this unique one day competition open to all California law students, two person teams from California law schools will negotiate a simulated environmental dispute, judged by environmental lawyers, professors, judges and professional mediators.

Friday, March 15, 2001
9 a.m. – 5 p.m.

**Hastings College of the Law,
200 McAllister Street,
San Francisco**

Sponsored by the State Bar of California Environmental Law Section.

For more information, please contact Carol Banks,
carol.banks@calsb.org, 415.538.2582

ELIGIBILITY

The competition is open to students in all California law schools who have completed their first year of law school. Each law school may enter one team and nominate one alternate team. Teams consist of two students from a law school. For the year 2002 competition, the competition is limited to 20 teams. If more than 20 schools enter teams, the State Bar will select the entrants by lottery. If fewer than 20 schools enter teams, more than one team per school may participate. The State Bar will select additional teams from the list of alternates by lottery. Check with your Law School Dean or faculty contact about the selection process for your school.

FORMAT

Each team will be mailed a copy of the Statement of Facts, the team's Confidential Negotiating Instructions, and the Competition Rules on January 11, 2002. Each team will participate in two 60 minute preliminary rounds. After a lunch break, four teams will advance to the final round. The advancing teams will receive additional Confidential Instructions prior to the final round.

PRIZES

The winning team will receive a cash prize of \$1,000; the second place team, \$500. Both the first and second place teams will receive one year's free membership in the State Bar Environmental Law Section, and recognition in the Environmental Law Section newsletter.

REGISTRATION DEADLINE

The deadline for registering is January 7, 2002.

REGISTRATION FEE

Each law school must pay a registration fee of \$150, payable to the State Bar of California.

SCORING

Students will be judged by a panel of environmental lawyers, professors, mediators, and judges. Scoring criteria include preparation, execution of strategy, teamwork, outcome, oral presentation, and ethics.

TRAINING MATERIALS

Participating students will be provided with a packet of training materials about environmental negotiations.

ATTORNEY COACHES

The State Bar will attempt to match each team with a volunteer attorney coach who can assist the team in preparing for the competition. We also recommend that you work with faculty members at your school who specialize in environmental law and/or alternative dispute resolution.

FOR MORE INFORMATION

This Competition is sponsored by the Environmental Law Section of the State Bar of California. For more information, please contact Carol Banks, 415.538.2582, carol.banks@calsb.org

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SCHOOL REGISTRATION FORM

School _____

is interested in participating in the State Bar of California Negotiations Competition.

TEAM MEMBERS

1 Name: _____

Address: _____

Email address: _____

2 Name: _____

Address: _____

Email address: _____

ALTERNATE TEAM MEMBERS

(If fewer than 20 schools enter teams, more than one team per school may participate. The State Bar will select additional teams from the alternate team entrants by lottery.)

1 Name: _____

Address: _____

Email address: _____

2 Name: _____

Address: _____

Email address: _____

All correspondence should be sent to: _____

Address _____

Telephone Number _____ Fax Number _____

E-mail address _____

Registration Fee of \$150 is enclosed? _____

PAYMENT

You may pay by check made payable to the State Bar of California or credit card.

CREDIT CARD INFORMATION

I authorize the State Bar of California to use my VISA/MasterCard for payment of the registration fees for the Student Environmental Negotiations Competition.

VISA MasterCard

Account # _____ Expiration Date _____

Cardholder's Name _____

Cardholder's Signature _____

Will a faculty member accompany the team to the competition?

Yes No

If so, please provide the faculty member's name & address:

Please return this Form by **January 7, 2002** to:

Carol Banks
Section Coordinator, Environmental Law Section
State Bar of California
180 Howard Street
San Francisco, CA 94105-1639

If you have any questions, please call **Carol Banks** at **415.538.2582**,
email: carol.banks@calsb.org fax: **415.538.2368**