

Third-Party Drug Testing Services

Request for Proposal: Questions & Responses

March 19, 2013

1. Who is the current vendor?

First Hospital Laboratories, Inc.

2. Which laboratory is currently performing the drug screens and confirmations?

Clinical Reference Laboratory

3. How many drug screens were performed in 2012 and of these, how many were positive tests?

1,750 total tests, 40 of which were confirmed positives.

4. How many drug screens do you anticipate for the upcoming contract?

That number is expected to be similar to 2012

5. How many alcohol tests were there in 2012?

1,750

6. How many participants do you anticipate entering the program next year?

We anticipate that, based upon previous program activity, that approximately 125 new participants will begin the program each year who will be required to test.

7. Does the program have an existing case management and monitoring application for program participants?

Yes, we developed our own case management system (LAPIS) ten years ago that we use for that purpose.

8. Are all collections observed?

No, only a small number of collections are observed, determined on a case-by-case basis.

9. Will you be utilizing hair and/or nail testing?

We have utilized hair testing on a very limited basis. Separate pricing for this service would be appreciated.

10. Is it a requirement that the drugs listed for the standard panel testing be part of one panel, or can some of these drugs be available as add-ons?

Please provide the price for the standard panel and for each add-on separately.