



THE STATE BAR OF CALIFORNIA

180 HOWARD STREET, SAN FRANCISCO, CALIFORNIA 94105-1639

FINANCE

TEL (415) 538-2200

MEMORANDUM

DATE: November 29, 2007
TO: Board of Governors
FROM: Peggy Van Horn, Chief Financial Officer
SUBJECT: 3rd Quarter 2007 Financial Statements – Financial Highlights

Attached for your review are the 2007 third quarter financial statements for the State Bar of California. The financial Highlights are as follows:

- Attachment 1 – Assets, Liabilities & Net Assets – All Funds
- Attachment 2 – Assets, Liabilities & Net Assets – General Fund
- Attachment 3 – Assets, Liabilities & Net Assets – Restricted Funds
- Attachment 4 – Revenue, Expenses and Changes in Net Assets – All Funds
- Attachment 5 – Revenue, Expenses and Changes in Net Assets – General Fund
- Attachment 6 – Revenue, Expenses and Changes in Net Assets – Restricted Funds
- Attachment 7 – Budget to Actual Comparison – General Fund
- Attachment 8 – Budget to Actual Comparison – General Fund Expenses by Function

Statement of Assets, Liabilities & Net Assets:

This statement reports the Bar's assets, liabilities and net assets. For the quarter ended September 30, 2007, the Bar's total assets are \$138.2 million, liabilities are \$44.9 million and net assets are \$93.3 million. The General Fund, the Bar's largest operating fund, has assets of \$39.6 million, liabilities of \$27.0 million and net assets of \$12.6 million. Individual statements for the General Fund and the restricted funds are included for your reference.

Statement of Revenue, Expenses and Changes in Net Assets

This statement reports the Bar's revenues, expenses, excess (deficiency) of revenues over expenses and changes in net assets. For the quarter ended September 30, 2007, the Bar's total

revenues (operating and non-operating) are \$112.4 million, expenses are \$94.0 million, resulting in a surplus of \$18.4 million.

The General Fund's total revenues through the end of the third quarter are \$48.6 million versus \$44.0 million for the third quarter of 2006. The \$4.6 million revenue increase over the previous year consists primarily of \$4.2 million in additional member dues revenue, which reflects the increases in dues for both active member and inactive member in 2007. In addition, investment income increased by \$0.7 million over the previous year due to increases in short term interest rates that occurred during the year. Other miscellaneous revenue decreased by \$0.3 million from the prior year due to the receipt of an insurance settlement in 2006.

Budget to Actual Comparison – General Fund

Each quarter, a budget to actual comparison report for the General Fund is prepared. This statement is designed to provide the Board with information about how the actual performance of the General Fund's revenues and expenses compares with anticipated (budgeted) results. The report includes a quarterly budget comparison as well as year to date and prior year comparison.

Year to date, the General Fund's total revenues reflect a positive variance of \$4.4 million, which represents 10% of the year-to-date budget. The variance is due to a \$3.1 million increase in membership fees, a \$1.0 million increase in investment income, and a \$0.5 million increase in Continuing Legal Education, and a decrease of \$0.1 million in CalBar Journal Revenue.

Total General Fund expenses through the third quarter show a positive variance of \$2.6 million, reflecting payroll saving of \$1.7 million. For the quarter ended September 30, 2007, the General Fund has significant salary savings due to an overall 20% vacancy rate of authorized positions. These salary savings are the primary reason for the positive expense variance.

The General Fund Budget to Actual Comparison Expenses by Function report reflects the expense variance by functional area, and variances at the total program level are insignificant.

The State Bar of California
Statement of Assets, Liabilities and Net Assets - All Funds
As of September 30, 2007

Attachment 1

	General Fund	Restricted Funds	Fixed Asset Fund	YTD Total All Funds September-07	YTD Total All Funds September-06	Change
ASSETS						
Cash	15,862,434	50	-	15,862,484	12,874,827	2,987,657
Accounts Receivable (net of allowances)	2,838,972	1,703,737	-	4,542,709	2,689,717	1,852,992
Interfund Receivable/Payable	(59,478,305)	59,505,259	(26,954)	-	-	-
Capital Assets (net of depreciation)	18,932	15,611,911	21,237,778	36,868,621	36,535,096	333,525
Investments	79,707,432	-	-	79,707,432	65,623,364	14,084,068
Other Assets	651,501	544,832	-	1,196,333	972,601	223,732
TOTAL ASSETS	39,600,966	77,365,789	21,210,824	138,177,579	118,695,605	19,481,974
LIABILITIES AND NET ASSETS						
Accounts Payable and Accrued Liabilities	3,376,616	6,753,086	-	10,129,702	9,228,846	900,856
Unearned Fees Collected in Advance	15,277,305	22,711	-	15,300,016	14,235,335	1,064,681
Grants Payable	-	10,479,606	-	10,479,606	13,835	10,465,771
Accrued Postretirement Benefits	8,362,109	-	-	8,362,109	6,605,957	1,756,152
Obligations under Debt Agreements	21,735	595,833	-	617,568	1,301,992	(684,424)
TOTAL LIABILITIES	27,037,765	17,851,236	-	44,889,001	31,385,965	13,503,036
NET ASSETS						
Net Assets at Beginning of Year	6,563,422	46,816,862	21,472,602	74,852,886	63,917,514	10,935,372
Current Operating Excess (Deficit)	5,999,779	13,380,316	(944,403)	18,435,692	23,392,126	(4,956,434)
Transfer of Fixed Assets to Fixed Assets Fund	-	(682,625)	682,625	-	-	-
Other Transfers Between Funds	-	-	-	-	-	-
TOTAL NET ASSETS	12,563,201	59,514,553	21,210,824	93,288,578	87,309,640	5,978,938
TOTAL LIABILITIES & NET ASSETS	39,600,966	77,365,789	21,210,824	138,177,579	118,695,605	19,481,974

The State Bar of California
Statement of Assets, Liabilities and Net Assets - General Fund
As of September 30, 2007

Attachment 2

	<u>Year to Date Total September-07</u>	<u>Year to Date Total September-06</u>	<u>Change</u>
ASSETS			
Cash	15,862,434	12,874,776	2,987,658
Accounts Receivable (net of allowances)	2,838,972	867,843	1,971,129
Interfund Receivable/Payable	(59,478,305)	(49,562,727)	(9,915,578)
Capital Assets (net of depreciation)	18,932	60,292	(41,360)
Investments	79,707,432	65,623,364	14,084,068
Other Assets	651,501	465,897	185,604
TOTAL ASSETS	<u>39,600,966</u>	<u>30,329,445</u>	<u>9,271,521</u>
 LIABILITIES AND NET ASSETS			
Accounts Payable and Accrued Liabilities	3,376,616	3,256,359	120,257
Unearned Fees Collected in Advance	15,277,305	14,235,335	1,041,970
Accrued Postretirement Benefits	8,362,109	6,605,957	1,756,152
Obligations under Debt Agreements	21,735	56,159	(34,424)
TOTAL LIABILITIES	<u>27,037,765</u>	<u>24,153,810</u>	<u>2,883,955</u>
 NET ASSETS			
Net Assets at Beginning of Year	6,563,422	2,777,318	3,786,104
Current Operating Excess (Deficit)	5,999,779	3,398,317	2,601,462
Transfer of Fixed Assets to Fixed Assets Fund	-	-	-
Other Transfers Between Funds	-	-	-
TOTAL NET ASSETS	<u>12,563,201</u>	<u>6,175,635</u>	<u>6,387,566</u>
 TOTAL LIABILITIES & NET ASSETS	<u>39,600,966</u>	<u>30,329,445</u>	<u>9,271,521</u>

The State Bar of California
Statement of Assets, Liabilities and Net Assets - Restricted Funds
As of September 30, 2007

Attachment 3
Page 1 of 2

	Admissions	Annual Meeting	Building	Certification Activity	Client Security	Discipline	Education Foundation	Elimination of Bias	Equal Access	Totals A-E
ASSETS										
Cash	50	-	-	-	-	-	-	-	-	50
Accounts Receivable (net of allowances)	272	-	-	-	-	-	-	-	165,672	165,944
Interfund Receivable/Payable	7,334,057	659,903	881,800	2,986,430	10,202,699	1,139,958	324,909	1,192,471	1,981,860	26,704,087
Capital Assets (net of depreciation)	-	-	15,611,911	-	-	-	-	-	-	15,611,911
Investments	-	-	-	-	-	-	-	-	-	-
Other Assets	68,624	(54,133)	180,138	-	-	-	-	-	-	194,629
TOTAL ASSETS	7,403,003	605,770	16,673,849	2,986,430	10,202,699	1,139,958	324,909	1,192,471	2,147,532	42,676,621
LIABILITIES AND NET ASSETS										
Accounts Payable and Accrued Liabilities	248,207	15,222	72,686	44,411	5,542,905	-	-	16,651	-	5,940,082
Unearned Fees Collected in Advance	-	-	4,208	-	14,750	-	-	-	-	18,958
Grants Payable	-	-	-	-	-	-	-	-	-	-
Accrued Postretirement Benefits	-	-	-	-	-	-	-	-	-	-
Obligations under Debt Agreements	-	-	595,833	-	-	-	-	-	-	595,833
TOTAL LIABILITIES	248,207	15,222	672,727	44,411	5,557,655	-	-	16,651	-	6,554,873
NET ASSETS										
Net Assets at Beginning of Year	3,671,734	48,578	15,255,319	2,592,556	2,325,594	1,152,290	498,558	928,556	410,787	26,883,972
Current Operating Excess (Deficit)	3,501,245	541,970	1,393,893	349,463	2,319,450	(12,332)	(173,649)	247,264	1,736,745	9,904,049
Transfer of Fixed Assets to Fixed Assets Fund	(18,183)	-	(648,090)	-	-	-	-	-	-	(666,273)
Other Transfers Between Funds	-	-	-	-	-	-	-	-	-	-
TOTAL NET ASSETS	7,154,796	590,548	16,001,122	2,942,019	4,645,044	1,139,958	324,909	1,175,820	2,147,532	36,121,748
TOTAL LIABILITIES & NET ASSETS	7,403,003	605,770	16,673,849	2,986,430	10,202,699	1,139,958	324,909	1,192,471	2,147,532	42,676,621

The State Bar of California
Statement of Assets, Liabilities and Net Assets - Restricted Funds
As of September 30, 2007

Attachment 3
Page 2 of 2

	Grants	Lawyers Assistance Program	Legal Education & Development	Legal Services Trust	Legal Specialization	Legislative Activities	Public Protection	Sections	Support & Administration	Technology Improvement	Total page G-T	Total page A-E	All Restricted Funds
ASSETS													
Cash											-	50	50
Accounts Receivable (net of allowances)	101,067	-	-	1,436,726	-	-	-	-	-	-	1,537,793	165,944	1,703,737
Interfund Receivable/Payable	28,368	272,447	689,862	13,382,482	2,099,524	971,389	6,044,340	7,308,620	1,797,100	207,040	32,801,172	26,704,087	59,505,259
Capital Assets (net of depreciation)	-	-	-	-	-	-	-	-	-	-	-	15,611,911	15,611,911
Investments	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Assets	-	-	30,757	-	-	-	-	-	319,446	-	350,203	194,629	544,832
TOTAL ASSETS	129,435	272,447	720,619	14,819,208	2,099,524	971,390	6,044,340	7,308,619	2,116,546	207,040	34,689,168	42,676,621	77,365,789
LIABILITIES AND NET ASSETS													
Accounts Payable and Accrued Liabilities	-	43,525	2,603	41,561	5,451	55,159	-	105,934	558,771	-	813,004	5,940,082	6,753,086
Unearned Fees Collected in Advance	-	3,803	-	-	(50)	-	-	-	-	-	3,753	18,958	22,711
Grants Payable	-	-	-	10,479,606	-	-	-	-	-	-	10,479,606	-	10,479,606
Accrued Postretirement Benefits	-	-	-	-	-	-	-	-	-	-	-	-	-
Obligations under Debt Agreements	-	-	-	-	-	-	-	-	-	-	-	595,833	595,833
TOTAL LIABILITIES	-	47,328	2,603	10,521,167	5,401	55,159	-	105,934	558,771	-	11,296,363	6,554,873	17,851,236
NET ASSETS													
Net Assets at Beginning of Year	82,283	372,169	716,283	5,177,409	1,829,144	778,139	5,826,572	4,817,313	16,650	316,928	19,932,890	26,883,972	46,816,862
Current Operating Excess (Deficit)	47,152	(147,050)	1,733	(879,368)	264,979	138,092	217,768	2,385,372	1,557,477	(109,888)	3,476,267	9,904,049	13,380,316
Transfer of Fixed Assets to Fixed Assets Fund	-	-	-	-	-	-	-	-	(16,352)	-	(16,352)	(666,273)	(682,625)
Other Transfers Between Funds	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL NET ASSETS	129,435	225,119	718,016	4,298,041	2,094,123	916,231	6,044,340	7,202,685	1,557,776	207,040	23,392,805	36,121,748	59,514,553
TOTAL LIABILITIES & NET ASSETS	129,435	272,447	720,619	14,819,208	2,099,524	971,390	6,044,340	7,308,619	2,116,546	207,040	34,689,168	42,676,621	77,365,789

The State Bar of California
Statement of Revenue, Expenses and Changes in Net Assets - All Funds
For the Nine Months Ending September 30, 2007

Attachment 4

	General Fund	Restricted Funds	Fixed Asset Fund	Total All Funds Year to Date Sep-07	Total All Funds Year to Date Sep-06	Change	Percentage Change
OPERATING REVENUES:							
Membership Fees, Voluntary Contributions	44,460,417	10,956,720	-	55,417,137	50,942,016	4,475,121	8.78%
Convention Income	-	919,429	-	919,429	873,008	46,421	5.32%
Law Corporation Registration Fees	-	650,473	-	650,473	634,116	16,357	2.58%
Continuing Legal Education Fees	768,654	608,700	-	1,377,354	1,075,551	301,803	28.06%
Law Practices Sections Fees	-	4,511,948	-	4,511,948	4,218,686	293,262	6.95%
Grants Received	6,000	6,573,966	-	6,579,966	6,138,029	441,937	7.20%
Trust Account Revenue	-	13,367,513	-	13,367,513	11,712,100	1,655,413	14.13%
EAF AB145 Filing Fee Revenue	-	3,813,283	-	3,813,283	-	3,813,283	100.00%
Other Revenue	416,616	2,356,732	-	2,773,348	4,509,852	(1,736,504)	-38.50%
Examination Application Fees	-	15,117,823	-	15,117,823	15,027,947	89,876	0.60%
Legal Specialization Fees	-	1,015,622	-	1,015,622	852,612	163,010	19.12%
Seminar/Workshop Revenue	7,967	849,799	-	857,766	949,765	(91,999)	-9.69%
CalBar Journal Revenue	803,469	-	-	803,469	939,304	(135,835)	-14.46%
Total Operating Revenue	46,463,123	60,742,008	-	107,205,131	97,872,986	9,332,145	9.53%
OPERATING EXPENSES:							
Discipline and Adjudication	34,855,467	-	-	34,855,467	33,364,875	1,490,592	4.47%
Grant Expenses	-	21,560,841	-	21,560,841	10,937,924	10,622,917	97.12%
Administration of Justice	572,274	-	-	572,274	496,461	75,813	15.27%
Governance	2,870,534	-	-	2,870,534	2,922,537	(52,003)	-1.78%
Administration of the Profession	1,220,533	1,203,593	-	2,424,126	2,050,818	373,308	18.20%
Program Development	1,151,660	-	-	1,151,660	926,611	225,049	24.29%
Communications	1,960,281	-	-	1,960,281	1,894,993	65,288	3.45%
Examination costs and administration	-	12,287,191	-	12,287,191	11,223,402	1,063,789	9.48%
Law Practices (Sections)	-	2,763,054	-	2,763,054	2,817,302	(54,248)	-1.93%
Claims (net of reimbursements)	-	3,282,320	-	3,282,320	2,576,157	706,163	27.41%
General and Administrative costs	55	9,277,720	944,403	10,222,178	9,077,498	1,144,680	12.61%
Reallocation cost center	18,062	-	-	18,062	119,556	(101,494)	-84.89%
Total Operating Expenses	42,648,866	50,374,719	944,403	93,967,988	78,408,134	15,559,854	19.84%
OPERATING INCOME/(LOSS)	3,814,257	10,367,289	(944,403)	13,237,143	19,464,852	(6,227,709)	-31.99%
NON-OPERATING REVENUE:							
Investment Income	2,185,522	2,223,286	-	4,408,808	3,066,501	1,342,307	43.77%
Rental Income	-	789,741	-	789,741	670,663	119,078	17.76%
Unrealized Gain/(Loss) on Investment	-	-	-	-	190,110	(190,110)	100.00%
Total Non-Operating Revenue	2,185,522	3,013,027	-	5,198,549	3,927,274	1,271,275	32.37%
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	5,999,779	13,380,316	(944,403)	18,435,691	23,392,125	(4,956,434)	-21.19%
CHANGES IN NET ASSETS:							
Net Assets at beginning of year	6,563,422	46,816,862	21,472,602	74,852,886	63,917,514	10,935,372	17.11%
Transfers of Fixed Assets to Fixed Asset Fund	-	(682,625)	682,625	(0)	-	(0)	
NET ASSETS AS OF September 30, 2007	12,563,201	59,514,553	21,210,824	93,288,577	87,309,639	5,978,938	6.85%

The State Bar of California
Statement of Revenue, Expenses and Changes in Net Assets - General Fund
For the Nine Months Ending September 30, 2007

Attachment 5

	<u>Year to Date September-07</u>	<u>Year to Date September-06</u>	<u>Change</u>
OPERATING REVENUES			
Membership Fee, Voluntary Contributions and Attorney Applications	44,460,417	40,280,397	4,180,020
Continuing Legal Education Fees	768,654	272,047	496,607
Grants	6,000	-	6,000
Other	416,616	1,073,698	(657,082)
Seminar/Workshop Revenue	7,967	5,026	2,941
CalBar Journal Revenue	803,469	939,304	(135,835)
Total Operating Revenue	<u>46,463,123</u>	<u>42,570,472</u>	<u>3,892,651</u>
OPERATING EXPENSES:			
Discipline & Adjudication	34,855,467	33,364,875	1,490,592
Administration of Justice	572,274	496,461	75,813
Governance	2,870,534	2,922,537	(52,003)
Administration of the Profession	1,220,533	928,651	291,882
Program Development	1,151,660	926,611	225,049
Communications	1,960,281	1,894,993	65,288
General and Administrative	55	4,396	(4,341)
Reallocation Cost Center	18,062	119,556	(101,494)
Total Operating Expenses	<u>42,648,866</u>	<u>40,658,080</u>	<u>1,990,787</u>
OPERATING INCOME/(LOSS)	3,814,257	1,912,392	1,901,864
NON-OPERATING REVENUE			
Investment Income	2,185,522	1,485,925	699,597
Total Non-Operating Revenue	<u>2,185,522</u>	<u>1,485,925</u>	<u>699,597</u>
EXCESS/(DEFICIENCY) OF REVENUES OVER EXPENSES	<u>5,999,779</u>	<u>3,398,317</u>	<u>2,601,462</u>
NET ASSETS			
Net Assets at beginning of year	6,563,422	2,777,318	3,786,104
Transfers of Fixed Assets to Fixed Assets Fund	-	-	-
Transfer between Funds	-	-	-
NET ASSETS AS OF September 30, 2007	<u><u>12,563,201</u></u>	<u><u>6,175,635</u></u>	<u><u>6,387,566</u></u>

The State Bar of California
Statement of Revenue, Expenses and Changes in Net Assets - Restricted Funds
For the Nine Months Ending September 30, 2007

Attachment 6
Page 1 of 2

	Admissions	Annual Meeting	Building	Certification Activities	Client Security	Discipline	Education Foundation	Elimination of Bias	Equal Access	Totals A-E
REVENUE										
Membership Fees & voluntary dues	-	-	1,893,949	-	6,519,231	-	-	790,270	-	9,203,450
Investment Income	342,580	73,769	49,266	102,343	407,727	42,324	16,145	51,475	20,848	1,106,477
Convention Income	-	730,463	-	-	-	-	175,250	-	-	905,713
Law Corporation Registration Fees	-	-	-	650,473	-	-	-	-	-	650,473
Continuing Legal Education Fees	-	-	-	594,220	-	-	-	-	-	594,220
Rental Income	-	-	781,424	-	-	-	-	-	-	781,424
Grant Received	-	-	-	-	-	-	-	800	5,790,002	5,790,802
EAF AB145 Filing Fee Revenue	-	-	-	-	-	-	-	-	3,813,283	3,813,283
Other	328,032	94,921	2,000	206,020	-	-	136,237	75	1,690	768,975
Application Fees	15,117,823	-	-	-	-	-	-	-	-	15,117,823
Seminar/Workshop Revenue	-	-	-	-	-	-	803,610	35,210	-	838,820
TOTAL REVENUE	15,788,436	899,153	2,726,639	1,553,055	6,926,958	42,324	1,131,242	877,830	9,625,823	39,571,459
EXPENSES										
Grant Expenses	-	-	-	-	-	-	-	-	7,733,680	7,733,680
Administration of the Profession	-	-	-	1,203,593	-	-	-	-	-	1,203,593
Examination Costs and Administration	12,287,191	-	-	-	-	-	-	-	-	12,287,191
Claims (net of reimbursement)	-	-	-	-	3,282,320	-	-	-	-	3,282,320
General and Administrative	-	357,182	1,332,746	-	1,325,188	54,656	1,304,891	630,567	155,397	5,160,627
TOTAL EXPENSES	12,287,191	357,182	1,332,746	1,203,593	4,607,508	54,656	1,304,891	630,567	7,889,077	29,667,410
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES										
	3,501,245	541,970	1,393,893	349,463	2,319,450	(12,332)	(173,649)	247,264	1,736,745	9,904,049
CHANGES IN NET ASSETS										
Net Assets at beginning of year	3,671,734	48,578	15,255,319	2,592,556	2,325,594	1,152,290	498,558	928,556	410,787	26,883,972
Transfers of Fixed Assets to Fixed Assets Fund	(18,183)	-	(648,090)	-	-	-	-	-	-	(666,273)
NET ASSETS AS OF SEPTEMBER 30, 2007	7,154,796	590,548	16,001,122	2,942,019	4,645,044	1,139,958	324,909	1,175,820	2,147,532	36,121,748

The State Bar of California
Statement of Revenue, Expenses and Changes in Net Assets - Restricted Funds
For the Nine Months Ending September 30, 2007

Attachment 6
Page 2 of 2

	Grants	Lawyer Assistance	Legal Education & Development	Legal Services Trust	Legal Specialization	Legislative Activities	Public Protection	Sections	Support & Administration	Technology Improvement	Totals G-T	Totals A-E	Totals Restricted Funds
REVENUE													
Membership Fees & voluntary dues	-	960,775	-	-	-	777,645	-	-	14,850	-	1,753,270	9,203,450	10,956,720
Investment Income	-	24,337	24,141	397,112	81,771	44,275	217,768	273,825	45,131	8,449	1,116,809	1,106,477	2,223,286
Convention Income	-	-	-	-	-	-	-	13,716	-	-	13,716	905,713	919,429
Law Corporation Registration Fees	-	-	-	-	-	-	-	-	-	-	-	650,473	650,473
Continuing Legal Education Revenue	-	-	-	-	14,480	-	-	-	-	-	14,480	594,220	608,700
Law Practices (Sections) Revenue	-	-	-	-	-	-	-	4,511,948	-	-	4,511,948	-	4,511,948
Rental Income	-	-	-	-	-	8,318	-	-	-	-	8,317	781,424	789,741
Grant Received	783,164	-	-	-	-	-	-	-	-	-	783,164	5,790,802	6,573,966
Trust Account Revenue	-	-	-	13,367,513	-	-	-	-	-	-	13,367,513	-	13,367,513
EAF AB145 Filing Fee Revenue	-	-	-	-	-	-	-	-	-	-	-	3,813,283	3,813,283
Other	-	523,621	623,903	36,351	922	-	-	337,958	65,002	-	1,587,757	768,975	2,356,732
Application Fees	-	-	-	-	-	-	-	-	-	-	-	15,117,823	15,117,823
Legal Specialization Fees	-	-	-	-	1,015,622	-	-	-	-	-	1,015,622	-	1,015,622
Seminar/Workshop Revenue	-	-	-	-	-	-	-	10,979	-	-	10,979	838,820	849,799
TOTAL REVENUE	783,164	1,508,733	648,044	13,800,976	1,112,795	830,237	217,768	5,148,426	124,982	8,449	24,183,575	39,571,459	63,755,035
EXPENSES													
Grant Expenses	-	-	-	13,827,161	-	-	-	-	-	-	13,827,161	7,733,680	21,560,841
Administration of the Profession	-	-	-	-	-	-	-	-	-	-	-	1,203,593	1,203,593
Examination costs and Administration	-	-	-	-	-	-	-	-	-	-	-	12,287,191	12,287,191
Claims (net of reimbursement)	-	-	-	-	-	-	-	-	-	-	-	3,282,320	3,282,320
Law Practices (Sections)	-	-	-	-	-	-	-	2,763,054	-	-	2,763,054	-	2,763,054
General and Administrative	736,013	1,655,783	646,311	853,183	847,816	692,145	-	-	(1,432,495)	118,337	4,117,093	5,160,627	9,277,720
TOTAL EXPENSES	736,013	1,655,783	646,311	14,680,344	847,816	692,145	-	2,763,054	(1,432,495)	118,337	20,707,307	29,667,410	50,374,719
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	47,152	(147,050)	1,733	(879,368)	264,979	138,092	217,768	2,385,372	1,557,477	(109,888)	3,476,267	9,904,049	13,380,316
CHANGES IN NET ASSETS													
Net Assets at beginning of year	82,283	372,169	716,283	5,177,409	1,829,144	778,139	5,826,572	4,817,313	16,650	316,928	19,932,890	26,883,972	46,816,862
Transfers of Fixed Assets to Fixed Assets Fund	-	-	-	-	-	-	-	-	(16,352)	-	(16,352)	(666,273)	(682,625)
Other Transfers Between Funds	-	-	-	-	-	-	-	-	-	-	-	-	-
NET ASSETS AS OF SEPTEMBER 30, 2007	129,435	225,119	718,016	4,298,041	2,094,123	916,231	6,044,340	7,202,685	1,557,776	207,040	23,392,805	36,121,748	59,514,553

The State Bar of California
Budget to Actual Comparison-General Fund
For the Nine Months Ending September 30, 2007

Attachment 7

	Current Quarter Actual	Current Quarter Budget	Variance Favorable (Unfavorable)	Sep-07 Year to Date Actual	Sep-07 Year to Date Budget	Variance Favorable (Unfavorable)	Sep-06 Prior Year to Date Actual	Inc./ (Dec.) From Prior Year	2007 Annual Budget
REVENUE									
Membership Fees	14,704,934	13,847,280	857,654	44,460,417	41,400,720	3,059,697	40,280,397	4,180,020	55,265,813
Investment Income	721,789	254,598	467,191	2,185,522	1,172,066	1,013,456	1,485,925	699,597	1,173,904
CalBar Journal Revenue	282,350	363,960	(81,610)	803,469	924,422	(120,953)	939,304	(135,835)	1,303,753
Grants Received	6,000	-	6,000	6,000	25,000	(19,000)	-	6,000	50,000
Continuing Legal Education	184,522	76,903	107,619	768,654	242,783	525,871	272,047	496,607	373,352
Seminar/Workshop Revenue	-	-	-	7,967	7,200	767	5,026	2,941	7,200
Other	108,858	138,640	(29,782)	416,616	441,954	(25,338)	1,073,698	(657,082)	545,612
TOTAL REVENUE	16,008,452	14,681,381	1,327,072	48,648,645	44,214,145	4,434,500	44,056,397	4,592,248	58,719,634
EXPENSES									
Discipline	10,931,428	11,919,759	988,331	34,855,467	38,583,934	3,728,467	33,364,875	1,490,592	52,557,309
Administration of Justice	200,900	190,981	(9,919)	572,274	627,349	55,075	496,461	75,813	845,643
Governance	899,209	945,756	46,547	2,870,534	3,155,742	285,208	2,922,537	(52,003)	4,233,344
Administration of the Profession	416,264	331,395	(84,869)	1,220,533	1,081,226	(139,307)	928,651	291,882	1,459,431
Program Development	357,759	452,656	94,897	1,151,660	1,429,696	278,036	926,611	225,049	1,938,039
Communications	631,628	632,959	1,331	1,960,281	2,076,838	116,557	1,894,993	65,288	2,776,230
General and Administrative	(41,386)	-	41,386	55	-	(55)	4,396	(4,341)	-
Payroll Saving	18,062	(603,151)	(621,213)	18,062	(1,705,593)	(1,723,655)	119,556	(101,494)	(2,410,216)
TOTAL EXPENSES	13,413,865	13,870,355	456,491	42,648,866	45,249,192	2,600,326	40,658,080	1,990,786	61,399,780
NET OPERATING SUPLUS/DEFICIT	2,594,587	811,026	1,783,563	5,999,779	(1,035,047)	7,034,826	3,398,317	2,601,462	(2,680,146)

The State Bar of California
Budget to Actual Comparison - General Fund
Expenses by Function
For the Nine Months Ending September 30, 2007

Attachment 8
Page 1 of 2

	Current Quarter Actual	Current Quarter Budget	Variance Favorable (Unfavorable)	Sep-07 Year to Date Actual	Sep-07 Year to Date Budget	Variance Favorable (Unfavorable)	Sep-06 Prior Year to Date Actual	Inc./(Dec.) From Prior Year	2007 Annual Budget
EXPENSES BY FUNCTION									
Enforcement									
Trial Counsel - Administration	2,409,344	2,525,297	115,953	7,854,762	8,622,291	767,529	7,281,743	573,019	11,496,697
Trial Unit - San Francisco	1,187,835	1,297,165	109,330	3,788,770	4,076,084	287,314	3,617,111	171,659	5,595,668
Trial Unit - Los Angeles	2,780,577	3,069,668	289,091	8,771,590	9,638,431	866,841	8,774,779	(3,189)	13,244,034
Intake	759,123	817,247	58,124	2,479,897	2,544,975	65,078	2,347,815	132,082	3,500,770
Central Administration Unit	914,354	1,148,689	234,335	2,998,717	3,613,606	614,889	2,888,724	109,993	4,978,977
Quality Assurance	69	-	(69)	69	-	(69)	-	69	-
Probation Unit	172,872	215,529	42,657	575,200	681,327	106,127	515,458	59,742	922,095
Total Enforcement	8,224,174	9,073,595	849,421	26,469,005	29,176,714	2,707,709	25,425,630	1,043,375	39,738,241
State Bar Court									
Presiding & Review Judges	136,847	164,929	28,082	429,341	513,076	83,735	356,935	72,406	702,373
Hearing Judges	270,267	251,434	(18,833)	727,587	795,050	67,463	794,301	(66,714)	1,086,274
Judicial Transitions	1,145	1,795	650	3,076	25,705	22,629	23,822	(20,746)	25,705
SBC Executive Committee	-	-	-	91	-	(91)	-	91	-
SBC - Sr. Executive	721,043	697,781	(23,262)	2,172,410	2,352,186	179,776	2,007,299	165,111	3,153,648
SBC - Sr. Executive Projects	(16)	10,000	10,016	-	35,000	35,000	-	-	35,000
Hearing/Administration - San Francisco	178,554	235,034	56,480	546,509	736,754	190,245	579,481	(32,972)	1,012,006
Hearing Counsel - LA/SF	232,537	283,350	50,813	771,253	889,121	117,868	729,283	41,970	1,221,648
Review Counsel/Clerk	192,341	204,153	11,812	592,332	642,525	50,193	507,986	84,346	882,135
SBC Reporter	1,735	1,523	(212)	5,209	4,795	(414)	5,001	208	6,320
Hearing/Effectuation/Administration	263,025	344,281	81,256	871,877	1,077,270	205,393	882,354	(10,477)	1,475,411
Total State Bar Court	1,997,478	2,194,280	196,802	6,119,685	7,071,482	951,797	5,886,462	233,223	9,600,520
Mandatory Fee Arbitration									
Mandatory Fee Arbitration	137,851	154,982	17,131	499,225	526,327	27,102	473,019	26,206	711,724
Mandatory Fee Arbitration Committee	4,347	7,541	3,194	17,271	18,289	1,018	-	17,271	22,330
Agreement with Local Bar Associations	14,076	17,500	3,424	37,576	52,500	14,924	27,932	9,644	70,000
Total Mandatory Fee Arbitration	156,274	180,023	23,749	554,072	597,116	43,044	500,951	53,121	804,054
Professional Competence									
Disc. Cost Recovery	15,380	(171,456)	(186,836)	46,767	(293,972)	(340,739)	-	46,767	(307,417)
Lawyers' Personal Assistance	74,788	79,200	4,412	276,059	327,015	50,956	289,099	(13,040)	440,952
Publication 250	1,150	32,050	30,900	18,449	35,350	16,901	18,303	146	36,000
Professional Responsibility and Conduct	399,014	478,120	79,106	1,277,048	1,525,379	248,331	1,182,321	94,727	2,070,359
COPRAC - Publications	9,442	10,725	1,283	32,266	38,475	6,209	26,005	6,261	47,500
Committee on Professional Responsibility	1,096	8,800	7,704	12,983	35,500	22,517	355	12,628	36,000
Rules Revision Committee	39,708	23,675	(16,033)	49,133	70,875	21,742	35,749	13,384	91,100
Total Professional Competence	540,578	461,114	(79,464)	1,712,705	1,738,622	25,917	1,551,832	160,873	2,414,494
TOTAL DISCIPLINE	10,918,504	11,909,012	990,508	34,855,467	38,583,934	3,728,467	33,364,875	1,490,592	52,557,309

The State Bar of California
Budget to Actual Comparison - General Fund
Expenses by Function
For the Nine Months Ending September 30, 2007

Attachment 8
Page 2 of 2

	Current Quarter Actual	Current Quarter Budget	Variance Favorable (Unfavorable)	Sep-07 Year to Date Actual	Sep-07 Year to Date Budget	Variance Favorable (Unfavorable)	Sep-06 Prior Year to Date Actual	Inc./((Dec.) From Prior Year	2007 Annual Budget
EXPENSES BY FUNCTION									
Administration of Justice									
Commission on Judicial Nomination Evaluations	197,107	187,477	(9,630)	558,735	597,349	38,614	496,461	62,274	815,643
Attorney Civility Task Force	3,793	3,504	(289)	13,539	30,000	16,461	-	13,539	30,000
Total Administration of Justice	200,900	190,981	(9,919)	572,274	627,349	55,075	496,461	75,813	845,643
Governance									
Executive Director	83,997	81,219	(2,778)	268,687	271,030	2,343	254,358	14,329	366,498
Deputy Executive Director	115,090	144,368	29,278	348,074	447,502	99,428	313,289	34,785	612,490
Board of Governors	668,856	685,793	16,937	2,151,044	2,326,281	175,237	2,252,855	(101,811)	3,119,267
Elections	14,791	13,631	(1,160)	45,156	46,280	1,124	40,700	4,456	46,515
Futures Commission	-	-	-	-	-	-	-	-	-
Appointments Administration	16,477	20,745	4,268	57,573	64,648	7,075	61,334	(3,761)	88,573
Total Governance	899,211	945,756	46,545	2,870,534	3,155,741	285,207	2,922,536	(52,002)	4,233,343
Administration of the Profession									
Member Records & Certification	160,183	168,874	8,691	439,110	569,292	130,182	382,808	56,302	760,722
Call Center	-	-	-	14,534	-	(14,534)	1,326	13,208	-
Senior Executive-Member Services	78,013	45,144	(32,869)	250,390	140,123	(110,267)	187,173	63,217	192,606
Member Services Center	148,161	87,667	(60,494)	419,682	277,208	(142,474)	336,121	83,561	376,462
Child and Family Support	2,224	1,092	(1,132)	2,512	1,761	(751)	2,504	8	1,830
Multijurisdictional Practice	27,682	28,618	936	94,305	92,842	(1,463)	18,719	75,586	127,811
Total Administration of the Profession	416,263	331,395	(84,868)	1,220,533	1,081,226	(139,307)	928,651	291,882	1,459,431
Program Development									
Program Development	257,176	331,747	74,571	783,398	1,053,365	269,967	657,032	126,366	1,446,534
California Young Lawyers Association	14,738	22,030	7,292	81,405	91,436	10,031	37,991	43,414	120,476
Program Development Project	196	-	(196)	1,367	-	(1,367)	72	1,295	-
Access to Justice	81,747	88,304	6,557	269,930	262,685	(7,245)	221,194	48,736	342,153
Access / Fairness Program	12	-	(12)	12	-	(12)	-	12	-
Committee on Delivery of Legal Services	3,889	10,575	6,686	15,548	22,211	6,663	10,322	5,226	28,877
Total Program Development	357,758	452,656	94,898	1,151,660	1,429,697	278,037	926,611	225,049	1,938,040
COMMUNICATIONS									
Media & Information Services	169,290	177,370	8,080	609,808	741,889	132,081	635,891	(26,083)	947,894
Bar Journal	462,338	455,589	(6,749)	1,350,473	1,334,949	(15,524)	1,259,102	91,371	1,828,336
Total Communications	631,628	632,959	1,331	1,960,281	2,076,838	116,557	1,894,993	65,288	2,776,230
GENERAL AND ADMINISTRATIVE									
	(41,386)	-	41,386	55	-	(55)	4,396	(4,341)	-
PAYROLL SAVING									
	18,062	(603,151)	(621,213)	18,062	(1,705,593)	(1,723,655)	119,557	(101,495)	(2,410,215)
SUBTOTAL THIS PAGE	2,482,436	1,950,596	(531,840)	7,793,399	6,665,258	(1,128,141)	7,293,205	500,194	8,842,472
TOTAL DISCIPLINE FROM PAGE 1	10,918,504	11,909,012	990,508	34,855,467	38,583,934	3,728,467	33,364,875	1,490,592	52,557,309
TOTAL GENERAL FUND EXPENSE BY FUNCTION	13,400,940	13,859,608	458,668	42,648,866	45,249,192	2,600,326	40,658,080	1,990,786	61,399,781